



Latest protocol for « healthy skin » Welcome in Indonesia

Spin'Analysis A new service dedicated to data analysis

### Behind Spincontrol

### Fields of activities

### Techniques & Claims

- More than 25 years of innovation
- 5 locations around the world: France (headquaters), Thailand, Canada, India & Indonesia
- More than 30 000 volunteers around the world
- More than 100 people working for Spincontrol Group around the world
- Tailor-made protocols, from standard to innovative methods
- Top level Quality System, ISO 9001 certified in France, Thailand and India
- Regulatory monitoring

# Spin'Novation R&D protocols Spin'Tech Standard protocols Data analysis Consumer tests

An overall « thinking » dedicated to each consumer knowledge.



Headquarters of the Group, specialised in innovative and standard protocols, created in 1991

- \* The first service provider to apply original methods such as MRI and Fringe projection to the Cosmetic Industry
- \* More than 5,000 studies performed since the creation of Spincontrol France
- \* Development of exclusive protocols for customers
- \* More than 15,000 volunteers (Local panel: 10,000 people, national panel: 5,000 people)
- \* Knowledge of consumers: more than 10 years of experience in consumer tests (benchmark, blind tests (re-conditionning of the products in our premises according to the Good Manufacturing Practices requirements), sensorial analysis
- \* Expertise in the evaluation of positive emotions (impact of the use of perfumes or cosmetics on the well-being or the self-esteem)

### Behind Spincontrol

### Fields of activities

### Techniques & Claims



Expert in studies performed in harsh climate conditions, created in 2008.

- \* 500 studies performed since the creation of SPNA
- \* Availability of multicultural panels (African, Asian, Hispanic and Caucasian people) and relevant information about the perception of products on the American continent
- \* Strong expertise in studies performed under "high cold temperature"



More than 10 years of experience. Created in 2003

- \* 1,000 studies performed since the creation of Spincontrol Asia
- \* More than 20,000 volunteers with a wide range of Asian complexions (very light to dark complexion)
- \* Strong expertise in whitening products evaluations



Result of a partnership with the French CRO IDEA, created in 2015

\* Offers an Indonesian panel, providing relevant information about the Indonesian cosmetic market with a focus on Halal cosmetics.

SPINCONTROL

\* Expertise in irritation and sensitization tests

- Result of a partnership with the famous Indian company Mascot Universal, created in 2011
- \* Various studies for skin, hair, color cosmetics and tolerance performed since the creation of Mascot-Spincontrol India
- \* Expert in hair care products evaluations (in vitro hair care studies performed on Diastron)

### Behind Spincontrol

### Fields of activities

### Techniques & Claims

### Our Strengths

\*Accuracy in the selection of the volunteers (more than 300 information per panelists in our database, regular loyalty campaigns to develop their compliance in the test)

- \*Development of bench systems to get reproducible and repeatable measurements
- \*Stability and availability of the team
- \*Tailor-made protocols according to your marketing speech
- \*Quality control at each step of the study
- \* Recognized by the French Ministry as an innovative company



### Fields of activities

### Techniques & Claims

### Our clinical studies can be performed according to different protocols

#### \* Technical approach

This approach is based on the use of instrumentations which allow quantitative and/or illustrative results (3D technologies (AEVA system (Eotech), image analysis, Infra-red camera, Dynaskin and all the other standard techniques (sebumeter, ballistometer, corneometer....)

- \* Clinical approach (by dermatologists or ophthalmologists or general practitioners)
  This approach is performed under the supervision of a specialist who will evaluate the efficacy of the product.
- \* Sensorial approach (by trained experts)
  This method is based on the senses (sight and touch). Three regularly trained experts will grade parameters such as firmness, wrinkles, dimples or softness...

Targeted consumers will be asked to evaluate the product at home and to fill out a questionnaire at the end of the study (more than 30,000 panelists around the world – multicultural panels and relevant information about the perception of products in the targeted countries). The products can be reconditioned in our French premises according to the Good Manufacturing Practices requirements.

#### \* Emotional approach

Emotions influence our behavior and perception of the product. We draw-up tailor-made protocols according to three components (subjective, behavior and visceral) which are then interpreted by a Neuropsychologist

<sup>\*</sup> Consumer approach



### In vivo tolerance assessments

### In vivo tolerance assessments

- Volunteers spontaneous comments on the tested product acceptability
- Clinical evaluation:
  - By a dermatologist (in-use test, non-comedogenicity test...)
  - By an ophthalmologist (in-use test)
- Specific studies on sensitive skin: stinging test, Capsaïcin method...



# Efficacy Tests

Consumer Tests Technical Tests Clinical Tests Sensorial Tests Emotional Approach

### Consumer tests

- Spinconso: department of Spincontrol, dedicated to consumer tests.
- More than 20 years of experience
- **Complete supervision of the studies**: up-front reflections, choice of the protocol, preparation and implementation on fieldwork, analysis of data and elaboration of recommendations
- Regular update of the database of panelists
- Follow-up on the panelists reliability
- 100% completed questionnaires returned
- Fast setting-up of studies and delivery of results

### Consumer tests

- Benchmark studies, blind or brand tests according to 2 options :
  - Questionnaires filling process under supervision and on Spincontrol premises
  - Questionnaires filling process by email

### Cosmetovigilance follow-up for all our studies

- Panel characteristics:
  - People from Tours and its suburbs: 10,000 panelists with more than 300 details
  - People from all over France (a developing panel since April 2013): 5,000 panelists with over 300 details (including cosmetic habits, purchasing sectors, purchased brands etc...)

Technical methods & clinical evaluation

# Innovation dedicated to claims'substantiation

### **Cosmetic studies**



Face claims

Body claims

Hair claims

Make-up claims

Well-being claims

### **Biomedical researches**



Food supplements

**Dermocosmetical products** 

### Face claims



Anti ageing

Anti dark-circles

Anti dark spots

Anti pollution

Anti sagging effect

Anti sebum effect

Anti under-eye bags

Anti wrinkle

Astringent

Cell renewal

Complexion homogeneity

Complexion radiance

Elasticity/firmness

Healthy skin

Mattifying

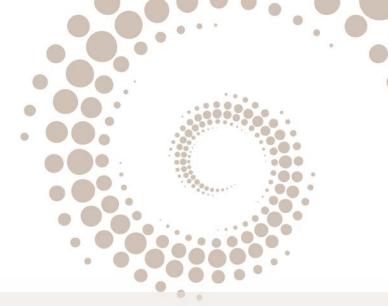
Moisturizing

Refreshing

Self tanning

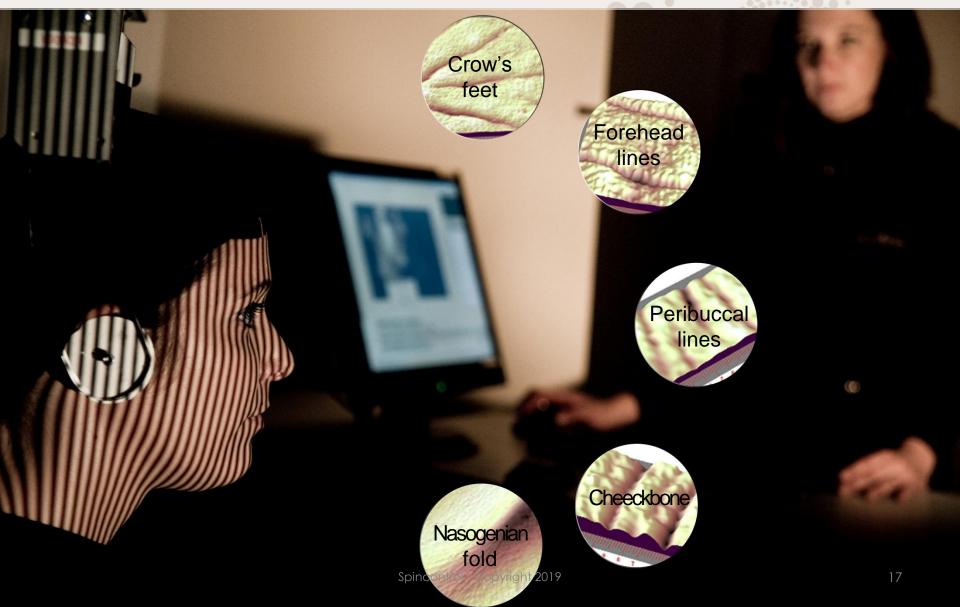
Sun care products

Volume of the hollow cheeks



# Anti wrinkles

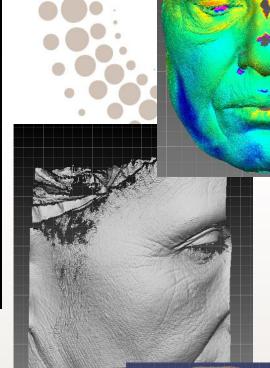
# Fringe projection – 3D topography: volume and area analysis performed in vivo or on replicas



# Global 3D topography: AEVA-HE





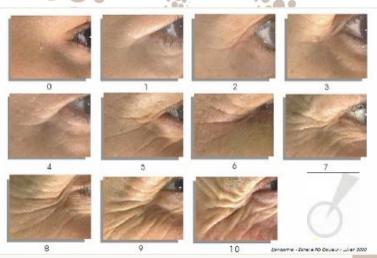


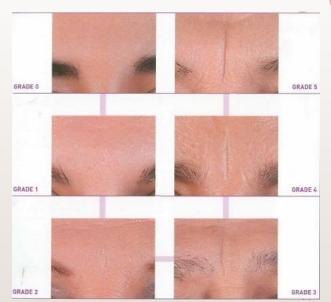
Retexturizing & plumping effect (overall roughness of the face by "radius of curvature" approach)

# Clinical Assessment: grading by trained experts

in vivo or on photos Evaluation based on the «Skin aging Atlas – T1: Caucasian type» written by R.BAZIN

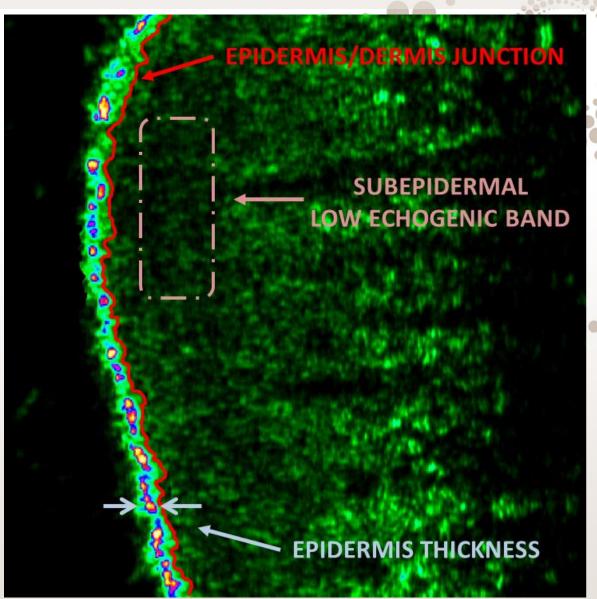






# Ultrasound imaging: skin thickness & homogeneity measurement

75 MHz



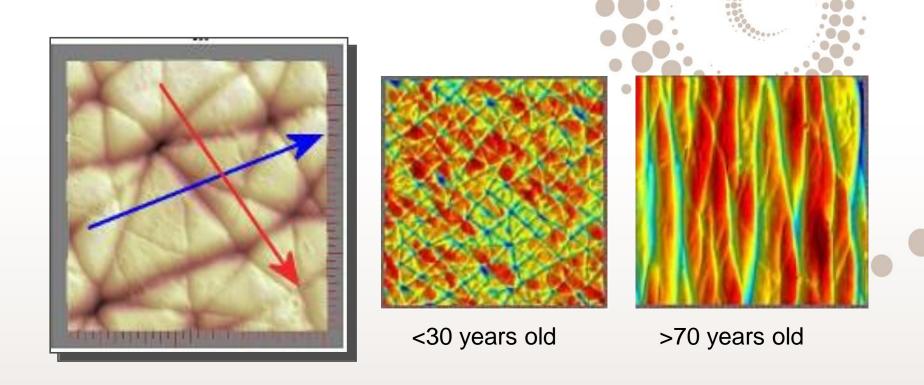
### LC-OCT



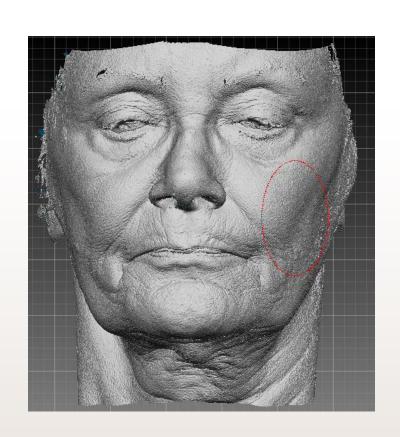


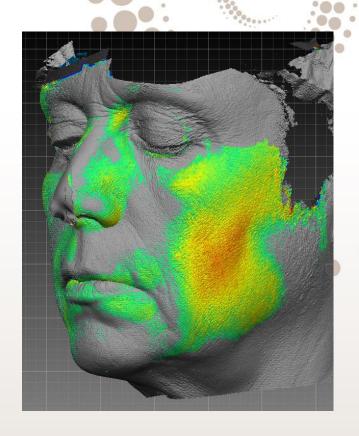
Collagen network

# Skin micro relief: 3D Microscopy



# Fringe projection: volume of the hollow cheeks

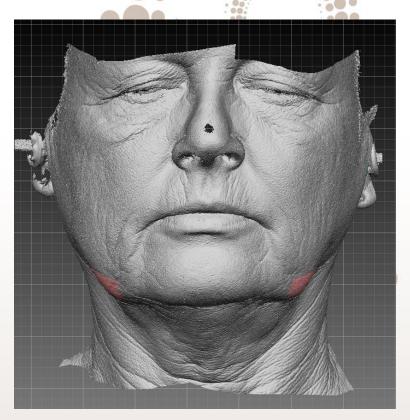




Modification of the volume

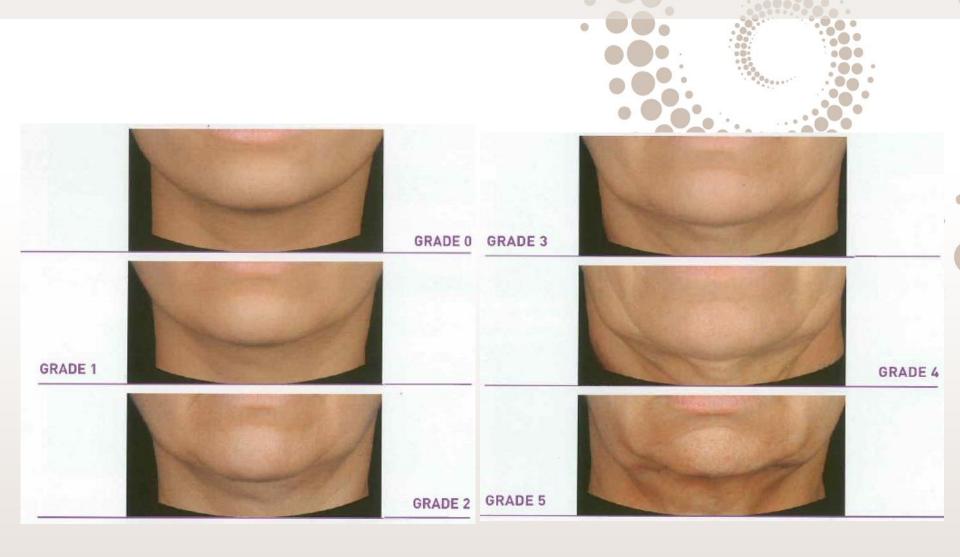
# Fringe projection: sagging effect

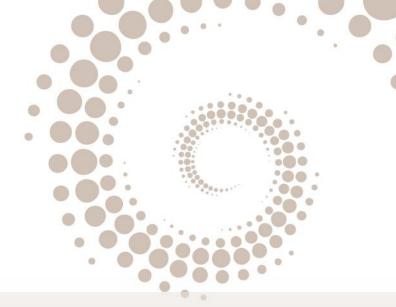




Analyzed parameter : jawlines relative volume expressed in mm<sup>3</sup>

# Clinical evaluation of the jaw line on photos





# Moisturizing

# Usual techniques

### **CORNEOMETRY**

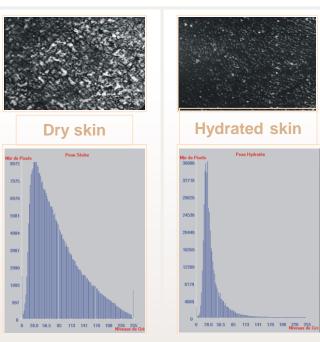


**TEWL** 

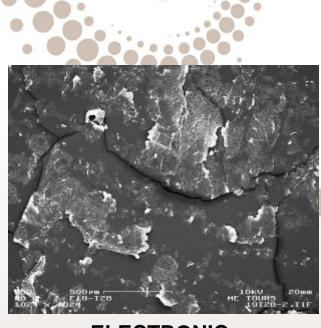


**MOISTUREMETER** 





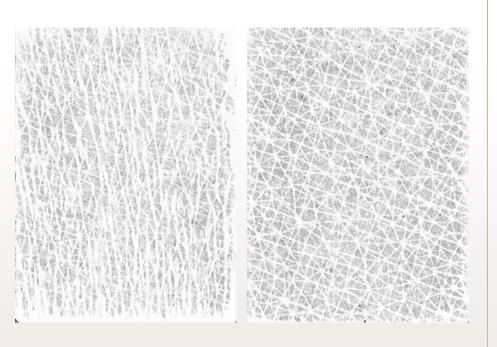
**D'SQUAME** 



**ELECTRONIC MICROSCOPY** 

### New techniques

#### **MOISTUREMAP®**



### DISCOMFORT SIGNS BY FACIAL EXPRESSIONS

AU 4 : Brow lowering

AU 43 : Closing eyes

AU 6: Cheek raising

AU 12: Pulling at corner lip



AU 7: Tightening of eyelids

AU 9: Wrinkling of nose

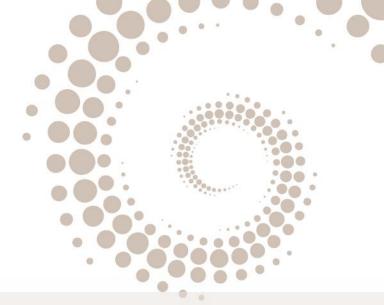
AU 10: Raising of upper lip

AU 25 : Parting

lips

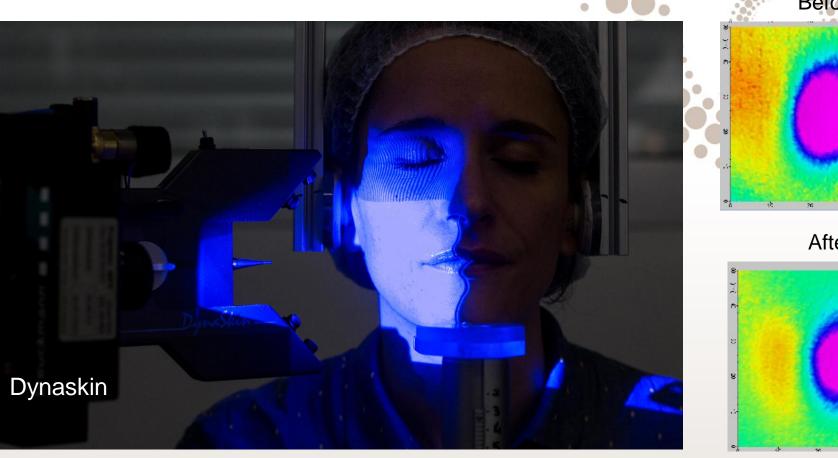


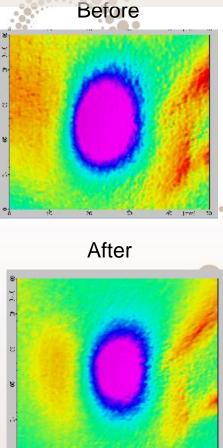
Index of tightness feelings



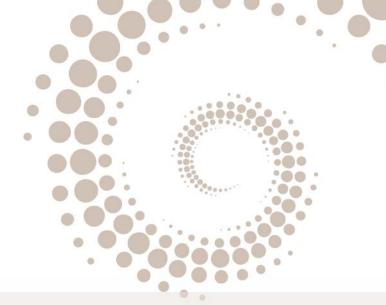
# Firmness - Elasticity

### Mechanical properties





and also Ballistometer, Cutometer and Clinical evaluation



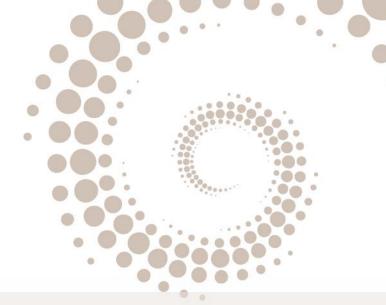
# « Healthy skin »

# MICROBIAL IDENTIFICATION





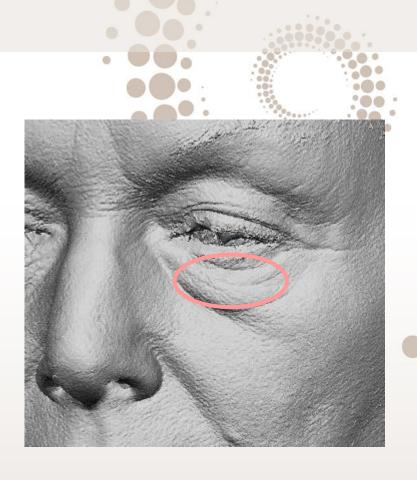
Partnership: SYNELVIA

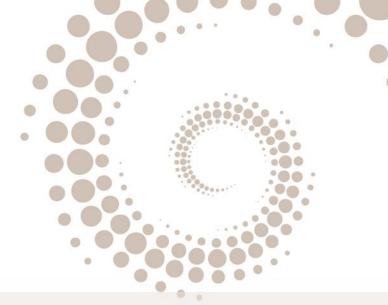


# Under-eye puffiness

# Fringe projection





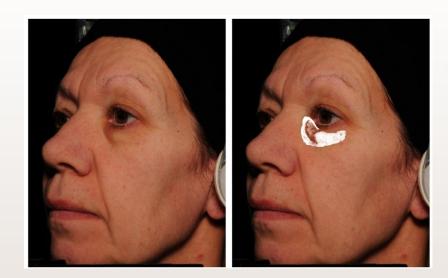


# Anti dark circles

# Image analysis: by Visioface® or Visia-CR®

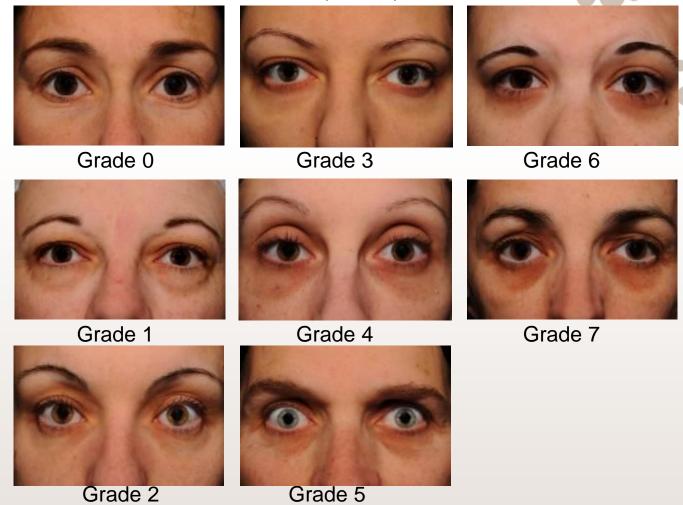


Analysis of the color intensity (due to eye-bags) or vascular or melanin component.



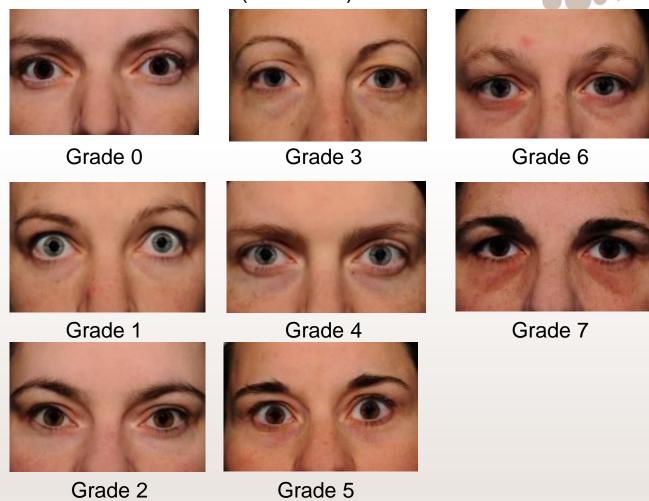
#### Clinical evaluation on photos

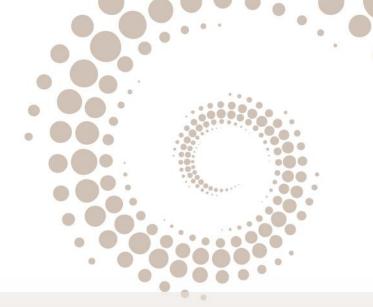
#### Scale of dark-circles (brown) on a Caucasian skin



#### Clinical evaluation on photos

#### Scale of dark-circles (violet-red) on a Caucasian skin





### Whitening & Tanning effect

#### Image analysis: By Visioface® or Visia-CR®

On Caucasian skins for a tanning effect



On Asian skins for a whitening effect



### Image analysis: By Visioface® or Visia-CR®

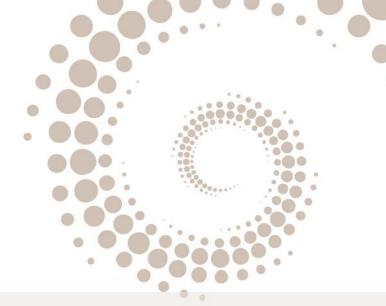
#### Charasteristic color of skin tone





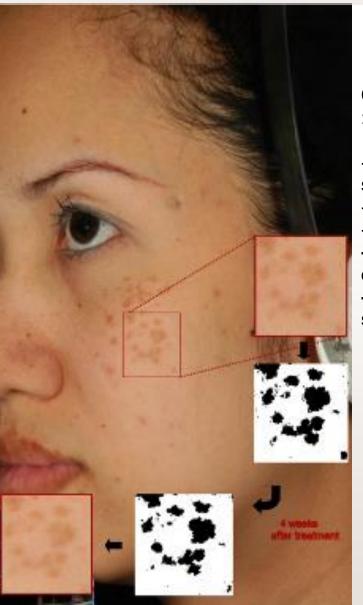
#### Chromameter & Mexameter





## Anti-dark spots

#### Image analysis: By Visioface® or Visia-CR®



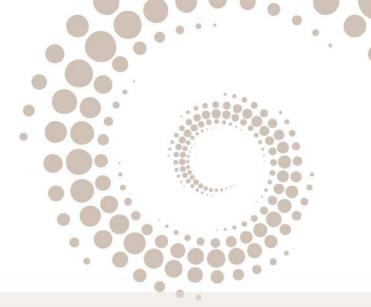
Calculated parameters .

- Number of detected spots
- Colour of spots
- Colour of skin
- Sharpness of the contours
- Total area of the spots (mm²)



# Image analysis: By Visioface® or Visia-CR® Melanin component





# Focus on complexion

# Complexion homogeneity by image analysis



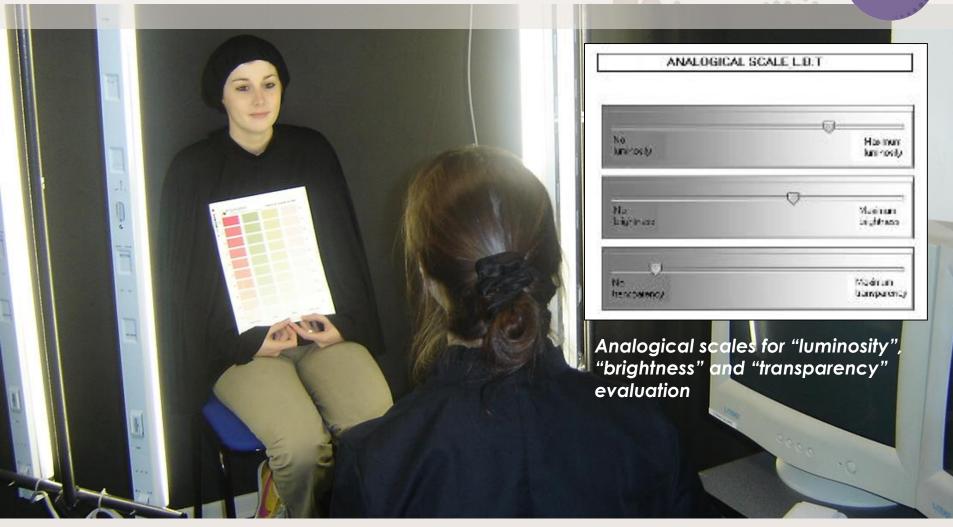
skin is more homogeneous / skin is much smoother



By color homogeneity

#### Complexion radiance by CLBT method





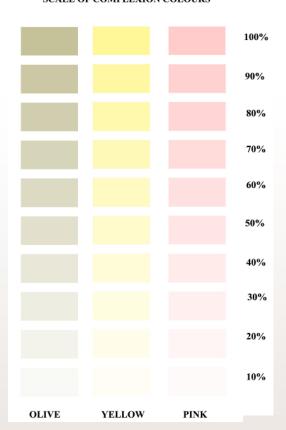


Calculation of a C.L.B.T index based on the colours, luminosity, brightness and transparency of the skin

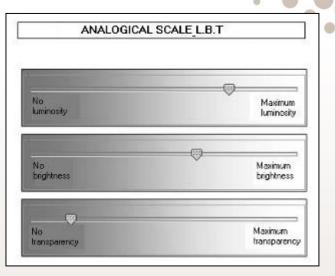
#### Complexion radiance by CLBT method



#### SCALE OF COMPLEXION COLOURS



Structured scale of the complexion colours – Spincontrol Asia



Analogical scales for "luminosity", "brightness" and "transparency" evaluation

#### Complexion radiance by image analysis



Photo under "Daylight" condition



Saturation mapping



Luminosity mapping



Radiance cumulative effect

A mapping of the saturation allows us to extract the quantity of the surface scattering light correlated to the skin surface aspect (skin grain)

A mapping of the luminosity allows to extract the quantity of the volume scattering light correlated to the transparency of the skin

An increase in the saturation and in the luminosity leads to an improvement in the radiance of the complexion.

#### Healthy glow effect by sensorial metrology



Setting of the sensory metrology room

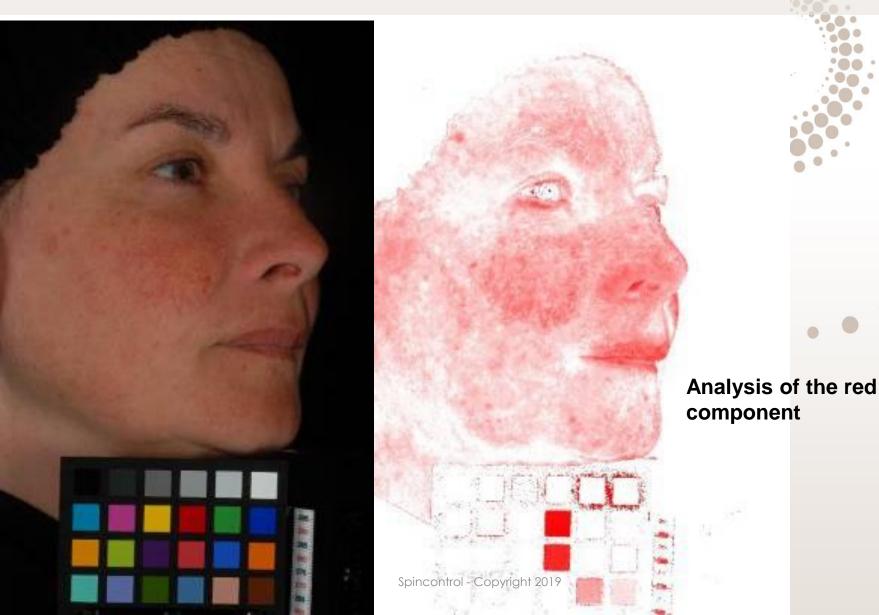
Structured scale of the Good complexion colours – Spincontrol

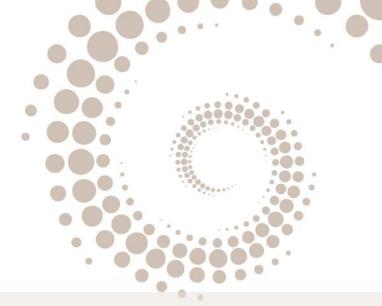
#### Measured parameters

**Colours of the skin:** Pink-red, olive, tan (beige, apricot-coloured, blond colour and brown colour)

Physical characteristics: luminosity, homogeneity of the skin and strain on the skin

# Anti rosacea by image analysis (By Visioface® or Visia-CR®) and also SIAscope & mexameter



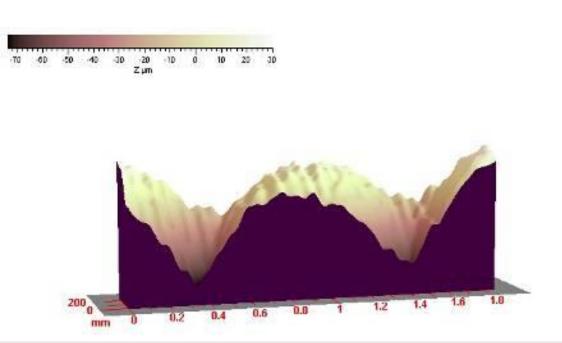


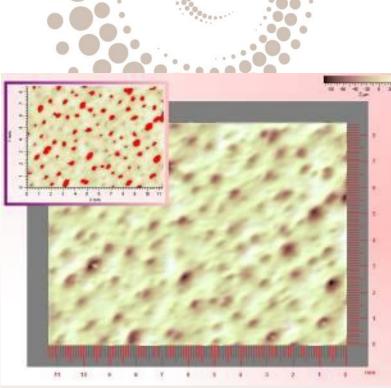
### Anti-oily skin effect

#### Image analysis



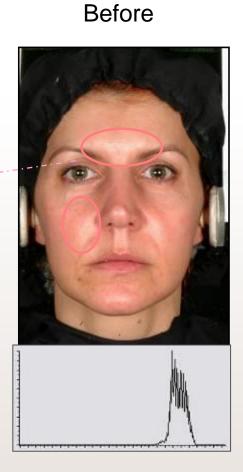
Fringe projection: diameter of the pores on replicas





#### Matifiying effect by Image analysis

Intensity of grey level in pixels



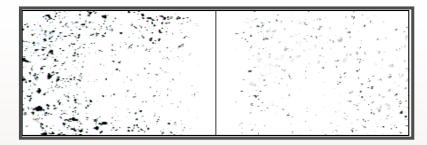
After



#### Anti-sebum effect

#### BY SEBUTAPE

#### Before treatment



After treatment

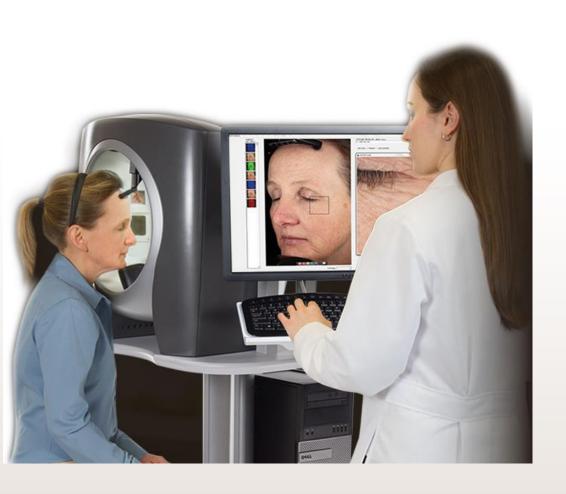
Intensity of sebum in grey level

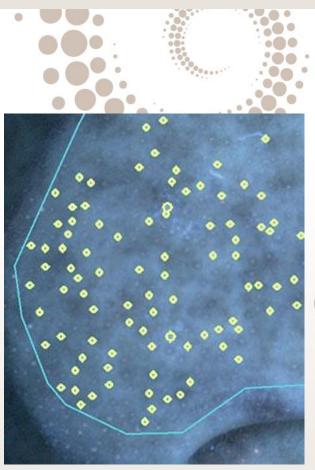


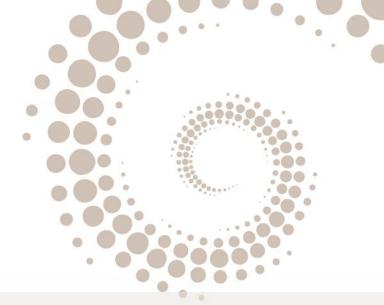
immediate rate of grease measurement

#### Anti-sebum effect by Image analysis

Focused on porphyrins by Visia-CR® (images: Canfield copyrights)







## Anti-pollution

#### Biochemical dosages

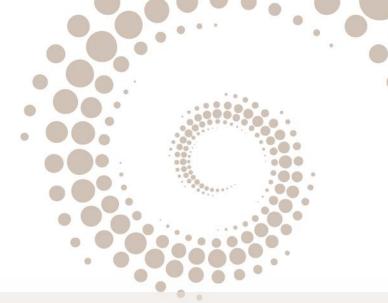


\* Skin surface samples in polluted cities (Mumbai, Bangkok or Jakarta).

\*2 possible dosages:

- levels of elements as heavy metals: V, Cr, Mn, Fe, Co, Ni, Cu, Zn, Pb, As, Si et Ti
- Lipids alteration assessment

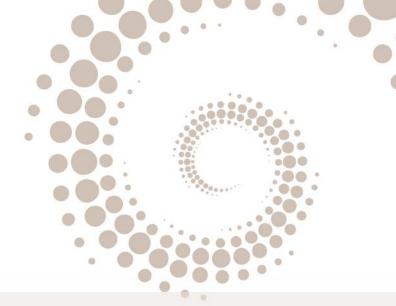
Partnership: SYNELVIA



#### Cell renewal

# Chromameter after applying DHA patch

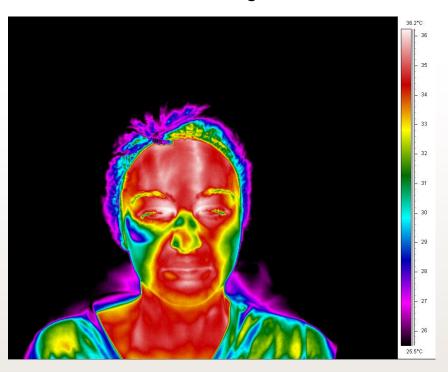




## Refreshing effect

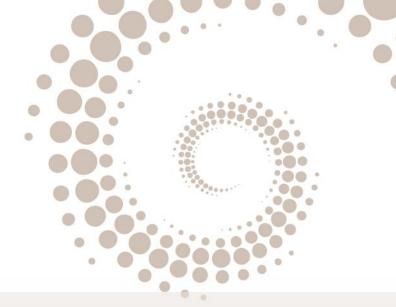
#### Thermal camera

Split-face study, application of a roll-on with a refreshing effect



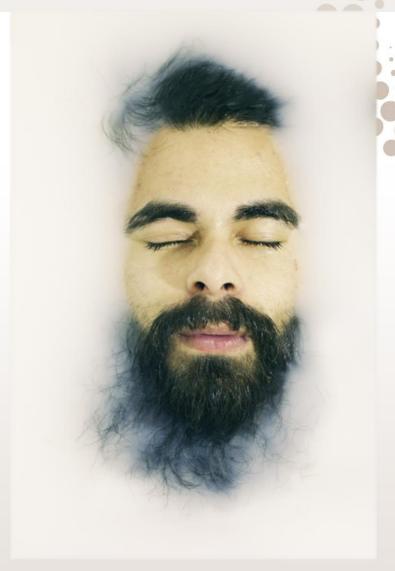
Split-face study, application of a refreshing after-shave product





#### Soft beard

### By sound analysis



### Body claims



Anti-stretch marks

Anti-dimples

Anti-heavy legs

Elasticity

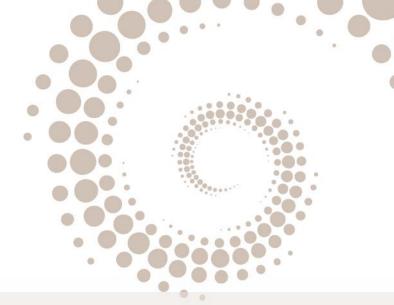
Exfoliating

**Firmness** 

Hair removing effect

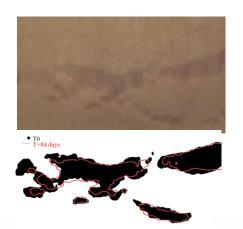
Heating effect

Slimming

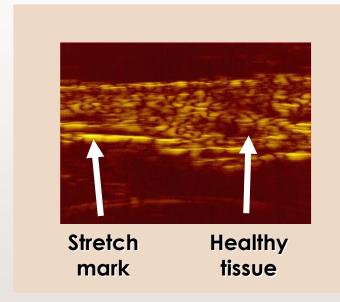


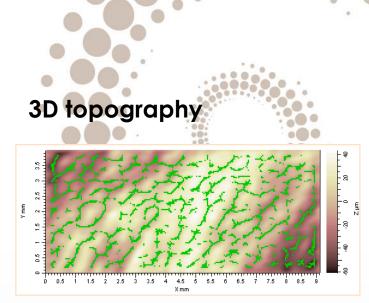
#### Anti-stretch marks

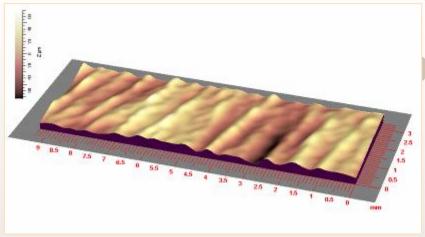
#### Image analysis

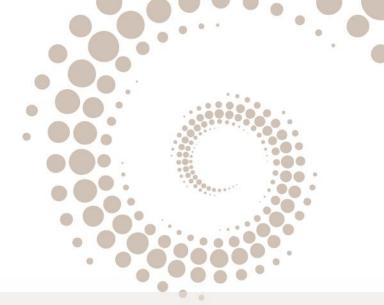


#### **Ultrasound**







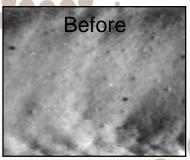


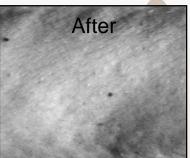
# Anti-dimples

#### Profilometry 2D: roughness of the dimples









Ra and Rz roughness parameters frequently used to describe the cutaneous relief are determined with the variations of grey levels on the image.

#### Clinical assessment: grading of the dimples

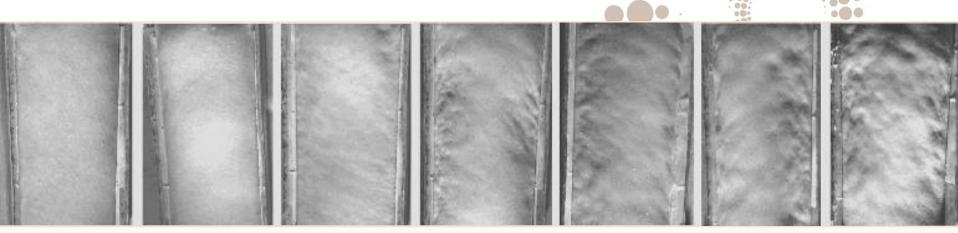


Fig 1: structured scale for the visual evaluation of the severity or orange peel/dimpling on pinched thighs

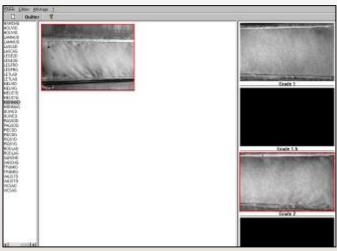
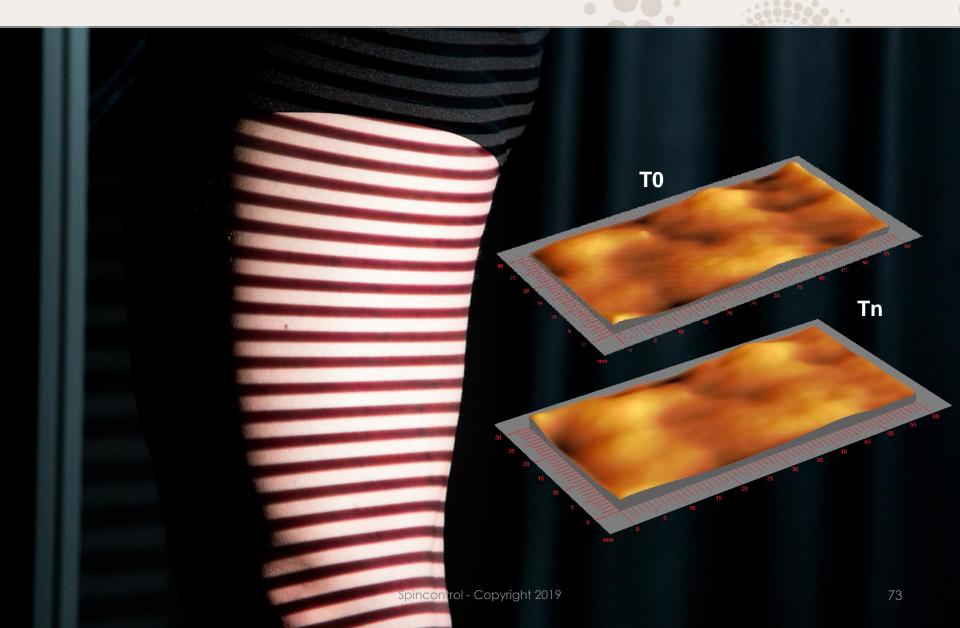
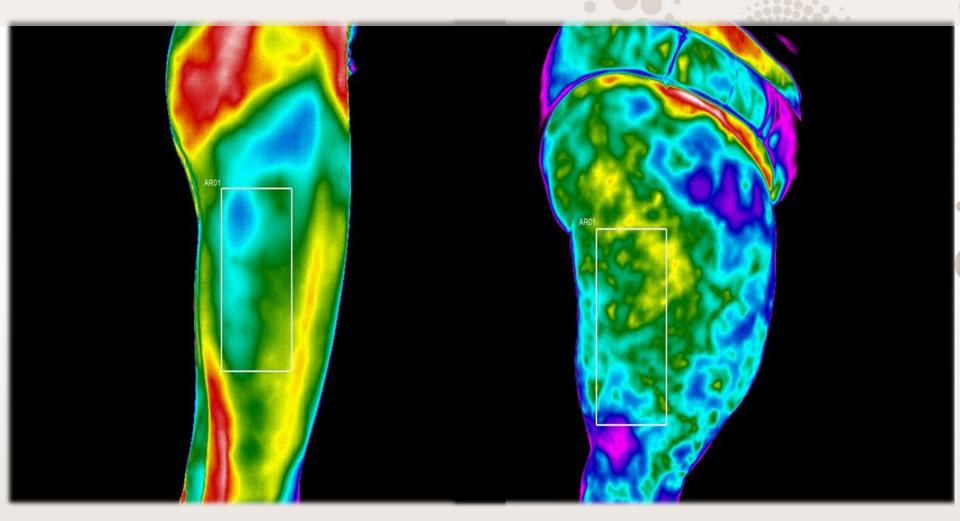


Fig 2 : Software for the evaluation of pinched thighs (Notephoto software)

### Fringe projection: roughness of the dimples



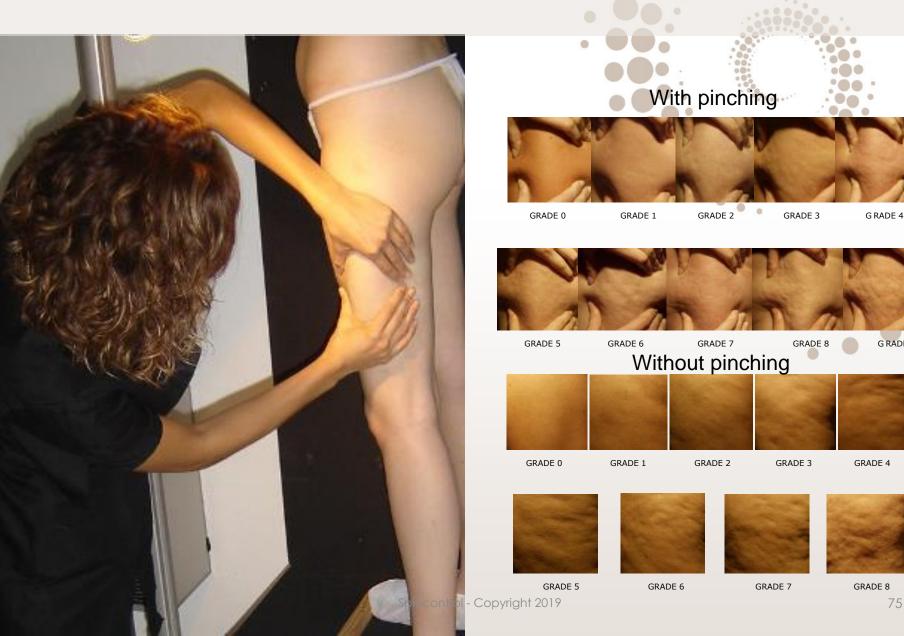
#### Thermal camera



Uniformity of temperature

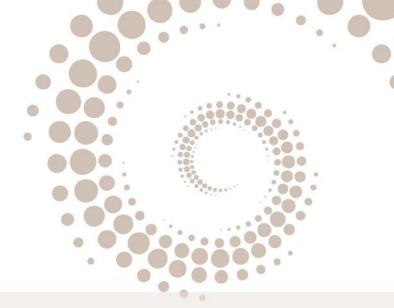
Heterogeneity of temperature

### Clinical evaluation: in vivo with & without pinching



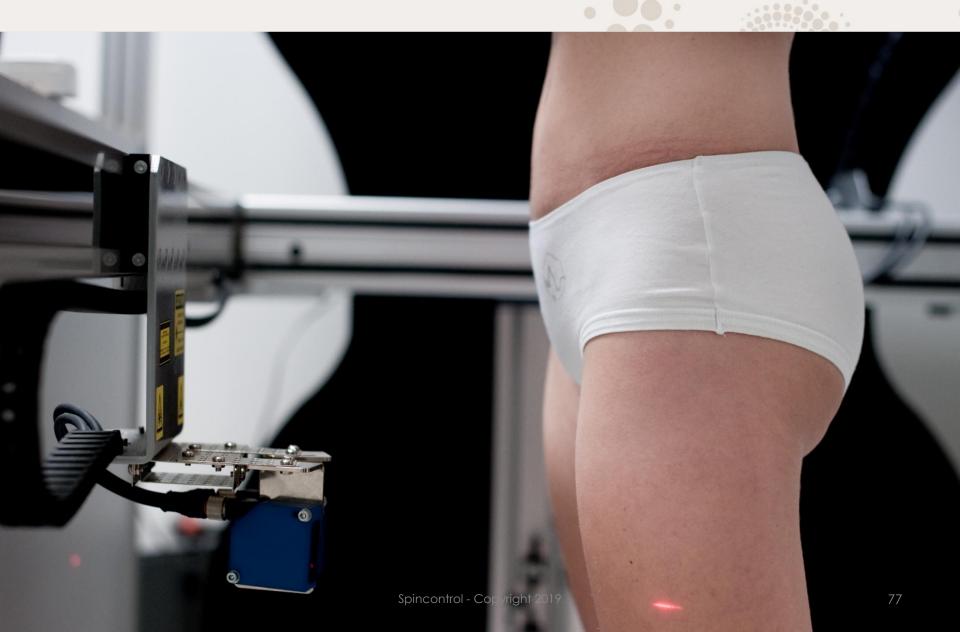
GRADE 9

75

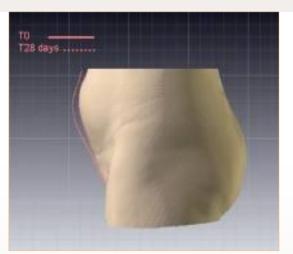


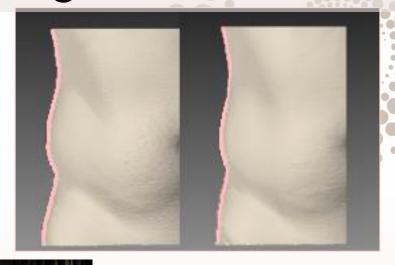
## Slimming

### Laser centimetry without contact



## Fringe projection: abdominal slimming, « love handles » and thighs







### Volume of buttocks & saddlebags



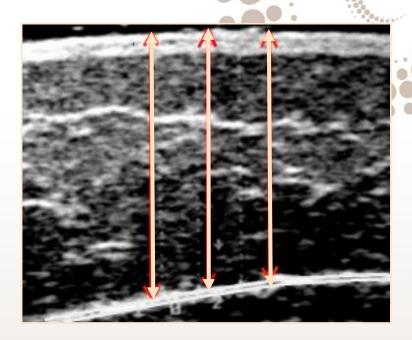


#### Image analysis: area of thighs, arms & lower abdomen

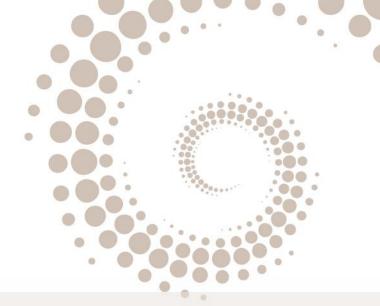


## Ultrasound Imaging: measurement of the adipose tissue thickness (on the thighs or the abdomen)



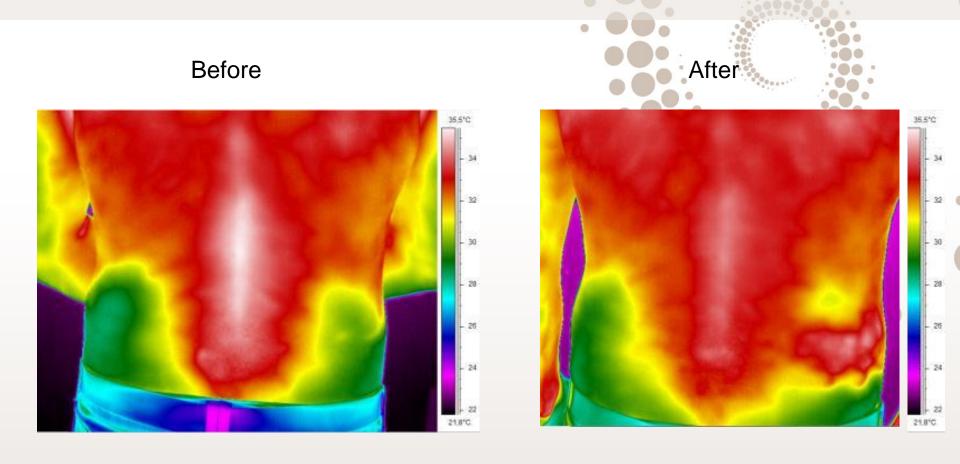


Reference: PERIN et al. Methodological aspects of the ultrasonic measurement of subcutaneous adipose-tissue thickness for the evaluation of the efficacy of slimming treatments. Journal d'Echographie et de Médecine par Ultrasons, vol 20, n° 5(6): 318-325, 1999.

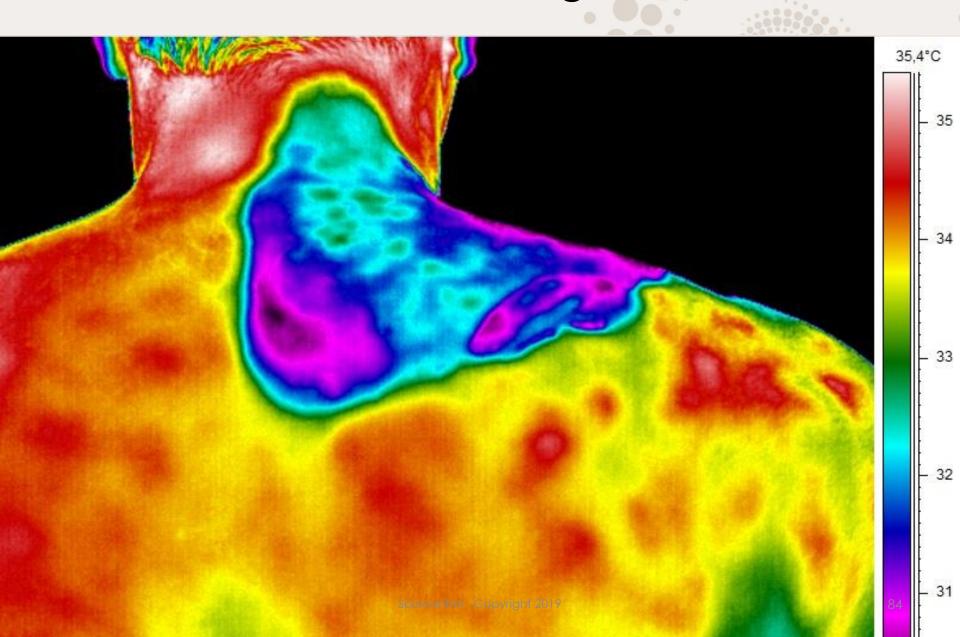


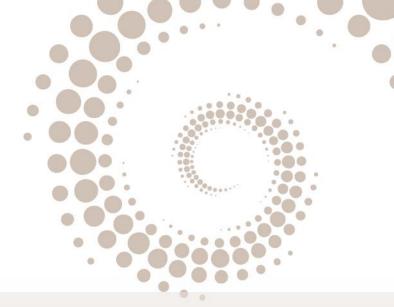
### Heating & refreshing effect

### Thermal camera: heating effect



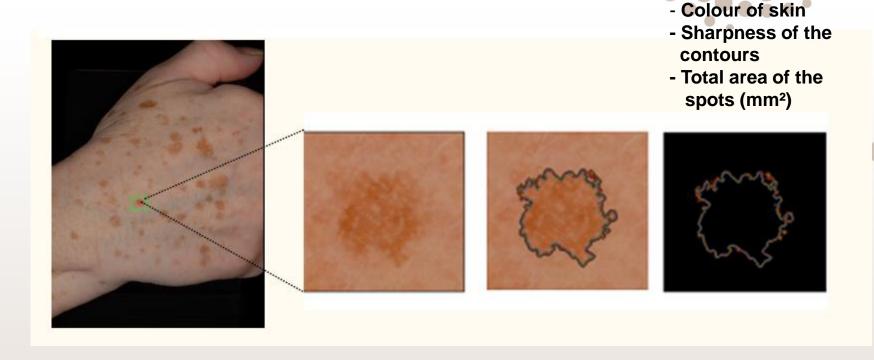
### Thermal camera: refreshing effect





### Anti-dark spots

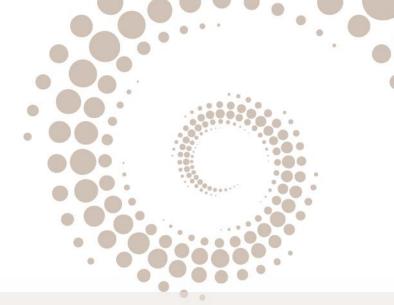
#### Image analysis: By Visioface®



Calculated parameters

Number of detected spots

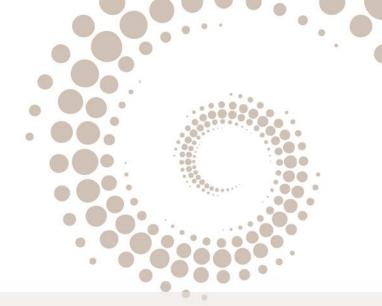
Colour of spots



### Firmness & elasticity

# Torquemeter, Cutometer, Ballistometer or Dynaskin, Clinical assessment





### Hairs removal effect

### Image analysis: length & density measurements

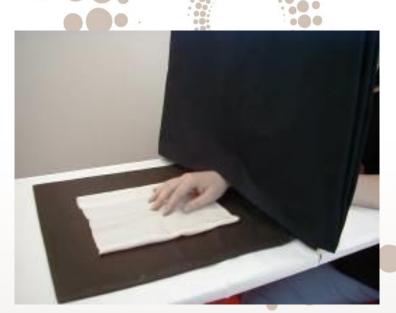


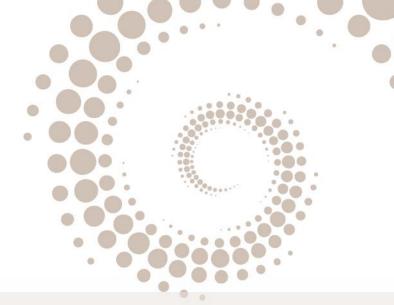




### Sensorial metrology: softness of the skin







### Moisturizing

#### Several techniques

#### **CORNEOMETRY**



Dry skin



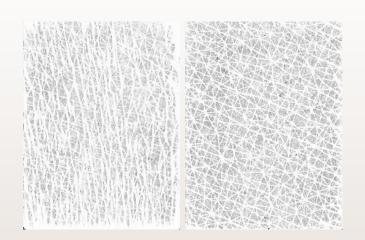
**D'SQUAME** 



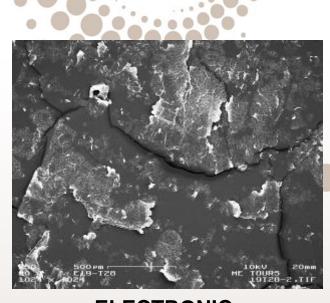


**MOISTUREMETER** 

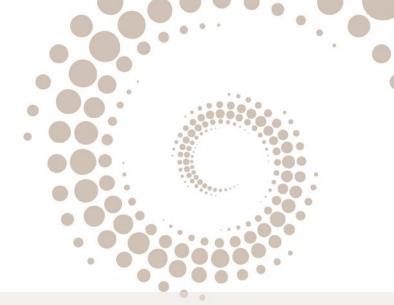




**MOISTUREMAP®** 



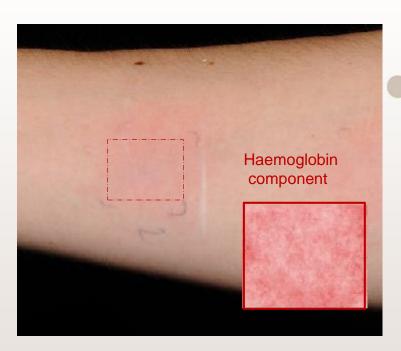
**ELECTRONIC MICROSCOPY** 

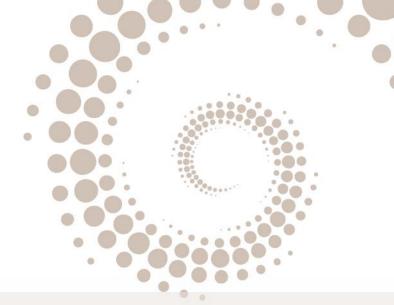


### Soothing effect

## Image analysis: haemoglobin component analysis



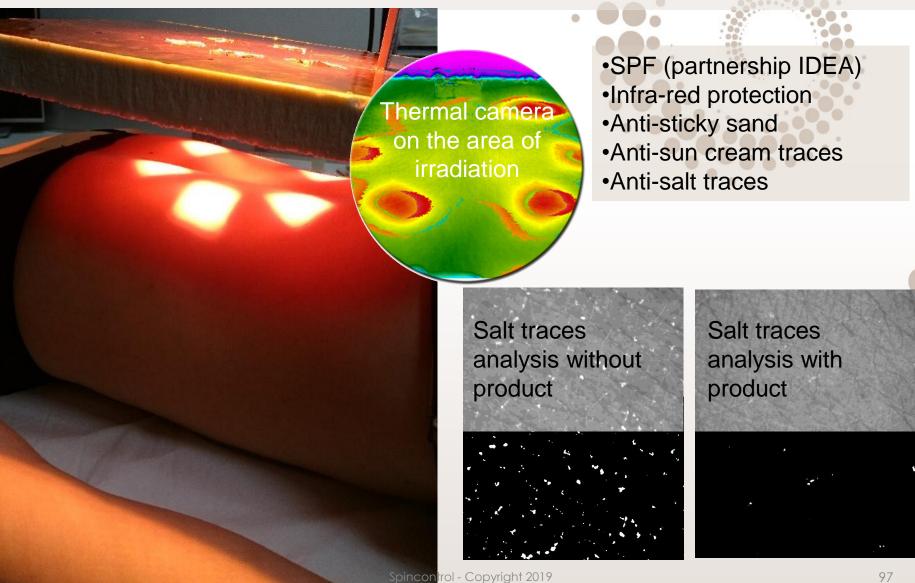


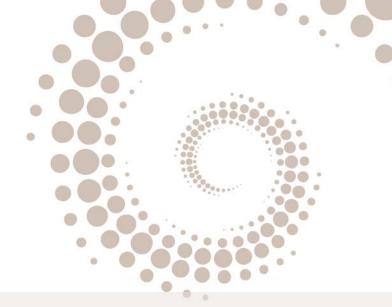


### Sun claims

#### Protocols for sun care products

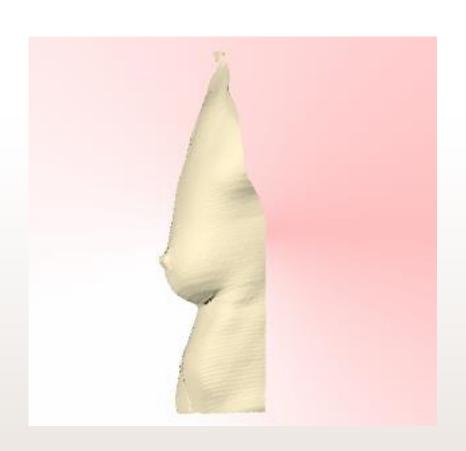






### Tensing & Uplifting effect of the bust

### Fringe projection: volumizing & uplifting effect

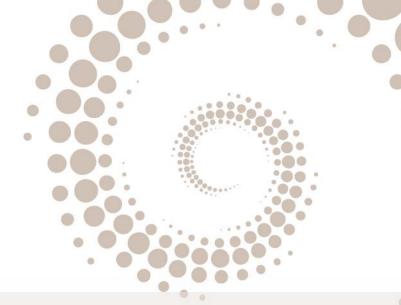




### Image analysis: uplifting effect

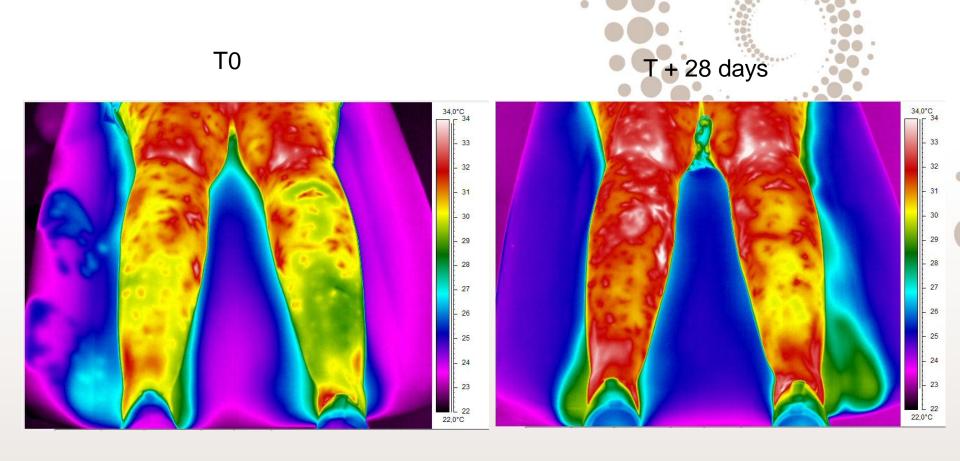


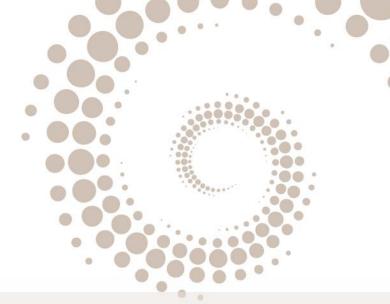




### Tired legs

#### Thermal camera





### « Healthy skin »

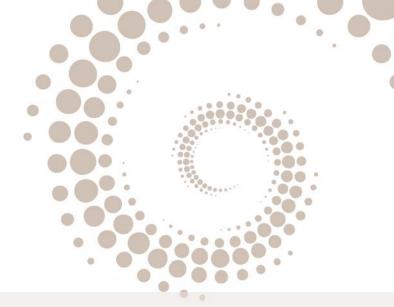
#### MICROBIAL IDENTIFICATION







Partnership: SYNELVIA



### « Antiperspirant »

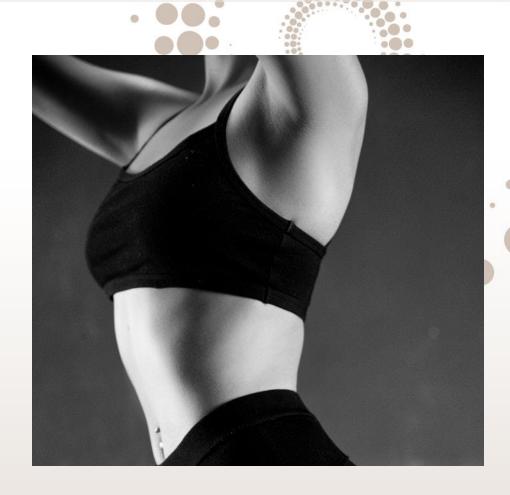
### Dosages of odorant substances



Standard sweating

**OR** 

Emotional sweating / Social stress



Partnership: SYNELVIA



## Hair claims

Damage – split ends

Straightening - smoothing effective

Hair softness

Frizz

Hair sheen

Smoothing effect



Color protection

Anti hair loss • •

Dryness - Moisturizing

Volumizing - Thinning effect

Anti-sebum effect

Heat protective effect

#### Hair damage

Hair ageing



Loss of density, hair becomes drier, and the texture seems coarser and more brittle than before



Ultraviolet light, friction from brushing, heat from blow dryers, curling irons, and straighteners, and possible chemical exposure through coloring, perming or straightening

# Hair sheen





### Hair sheen By image analysis

#### Specific protocol of damage/dull hair









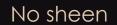


#### Hair sheen By experts grading







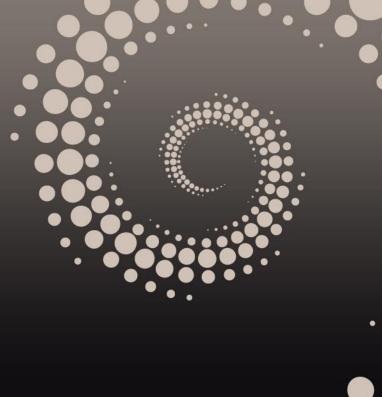




Maximum sheen

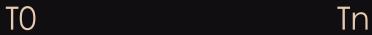
# Growth speed





# By centimeter measurement

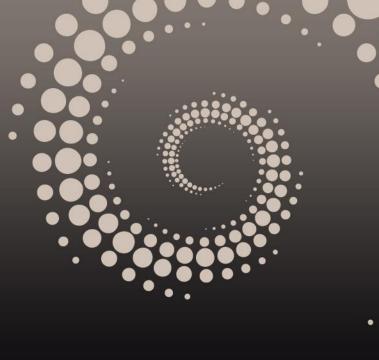






#### Anti hair loss

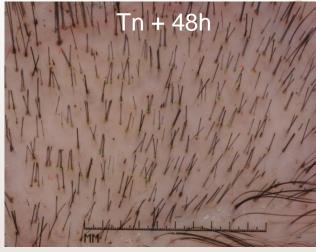




### Phototrichogram

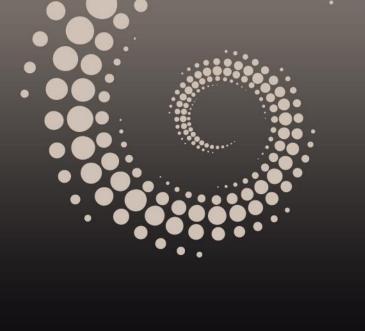






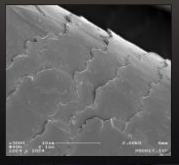
#### Anti damaged effect

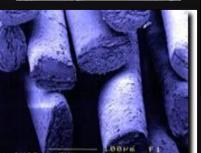


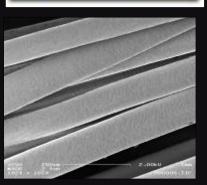


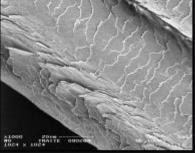


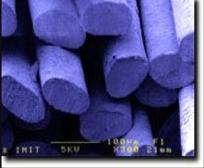
Smoothing effect
By electronic & interferometric
microscopy

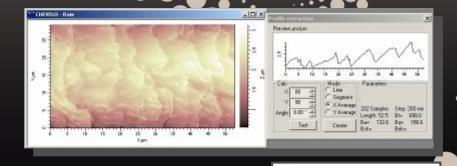


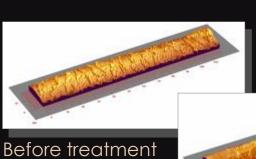














# Anti-breakage and split ends

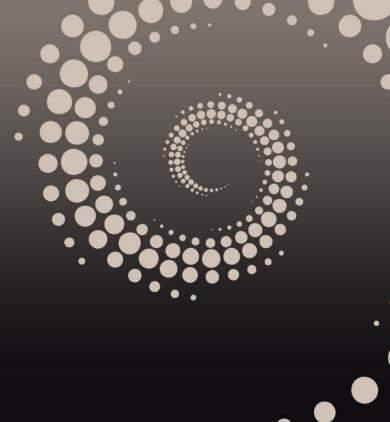


on natural hair tresses (Caucasian or Asian)



# Dryness

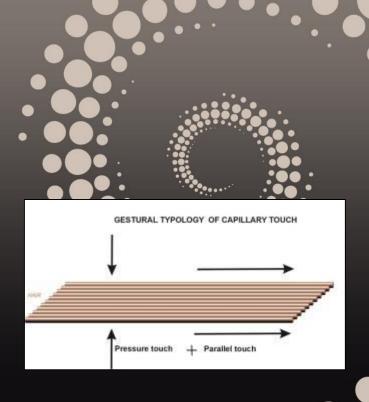




#### By sensorial metrology



Expert panels

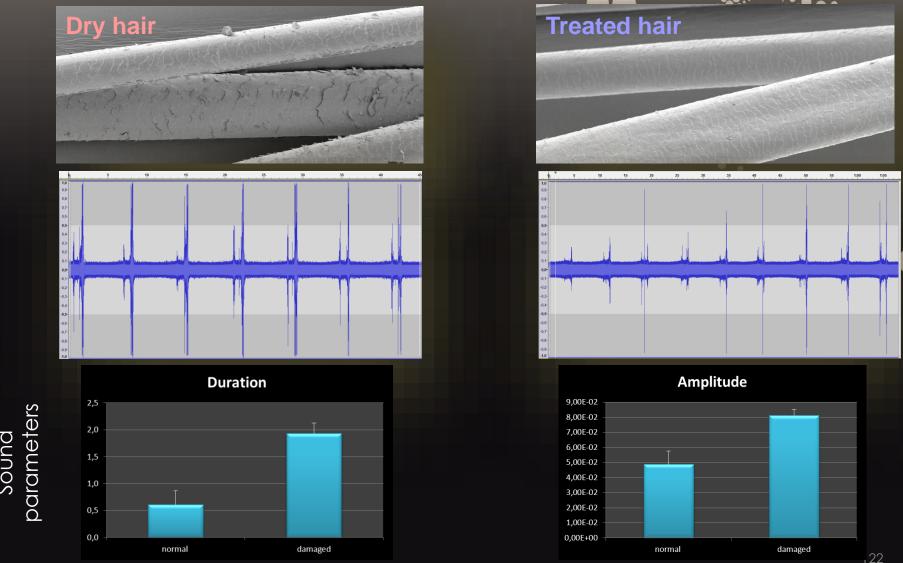




Hair surface evaluation

#### « Hair Tune » protocol: the sound of hair



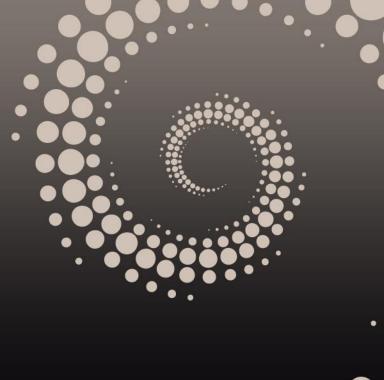


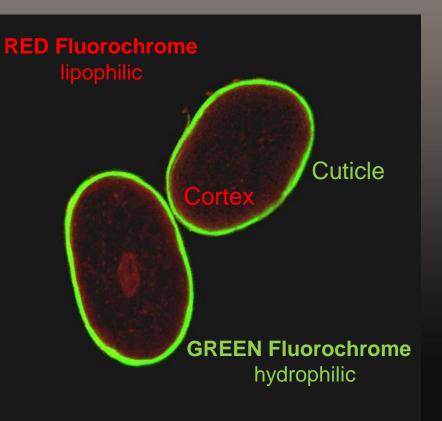
Partnership Transderma Systems - France

Spincontrol - Copyright 2019

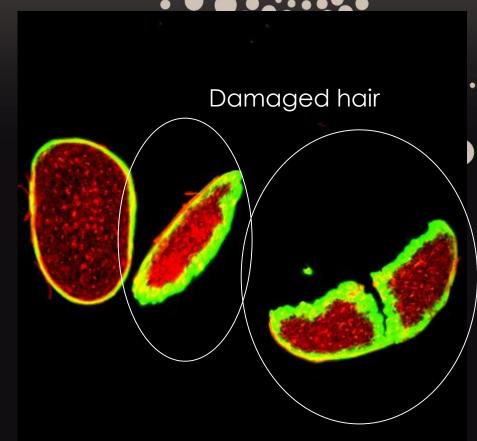
# Permeability







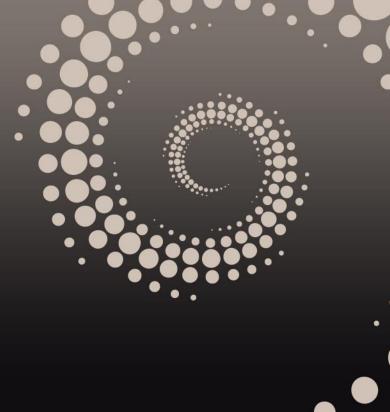




Partnership Transderma Systems - France

## Pollution

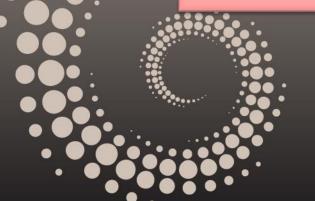




### By biochemical dosages•

NEW

\* Hair or scalp samples in polluted cities (Mumbai, Bangkok or Jakarta).

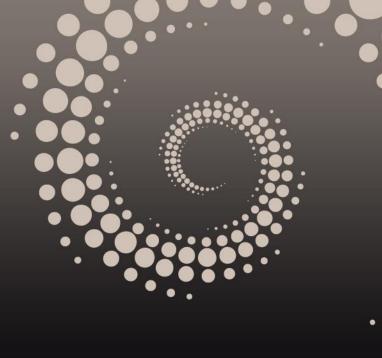


- \* Possible dosages:
  - Hair: levels of elements as heavy metals
  - Hair: Lipids peroxydation (MDA)
  - Hair: cysteine oxydation
  - Scalp: squalene peroxydation

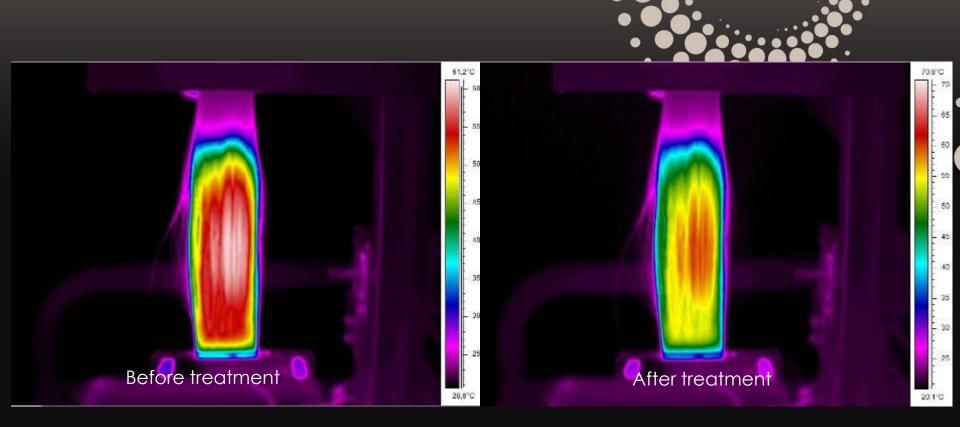
Partnership: SYNELVIA

## Heat protection effect





## By thermal camera



# UV protection





### By biochemical dosages.





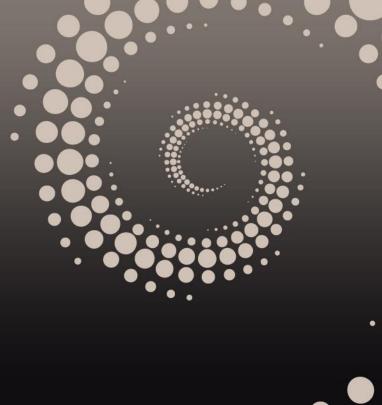
\* Hair samples inside UV BOX : simulates the effects of sunlight with ultraviolet rays

\* Dosage : Total protein / Keratin

Partnership: SYNELVIA

# Anti grey hair

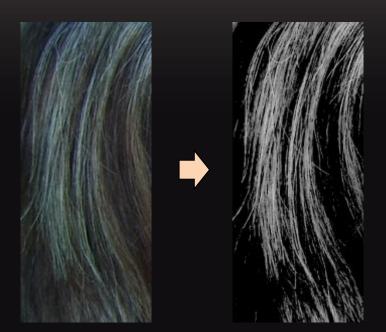






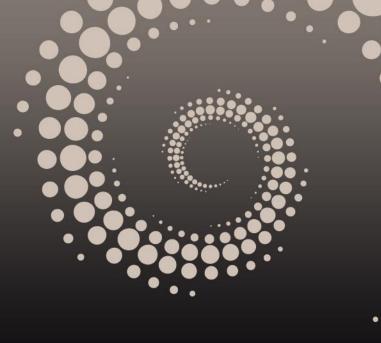
**Grey hair** 





# Anti Humidity



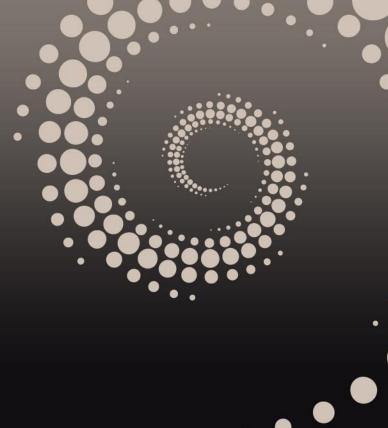




By image analysis

# Scalp





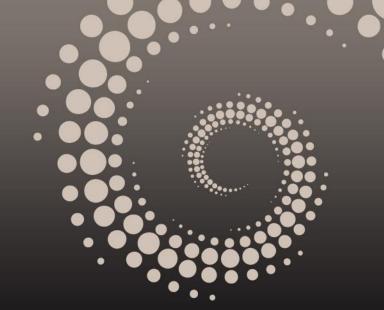
## Anti-sebum Anti-dandruff





#### Anti-sebum effect

By Sebumeter

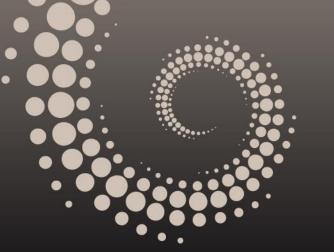


#### Anti-dandruff effect

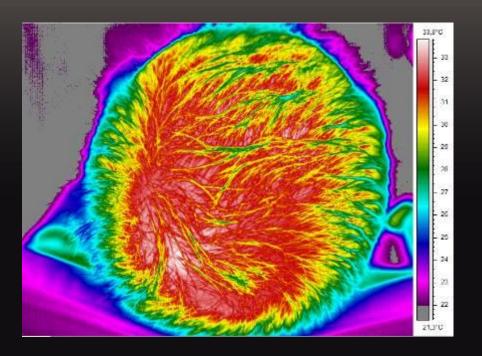
By expert/dermatological evaluation

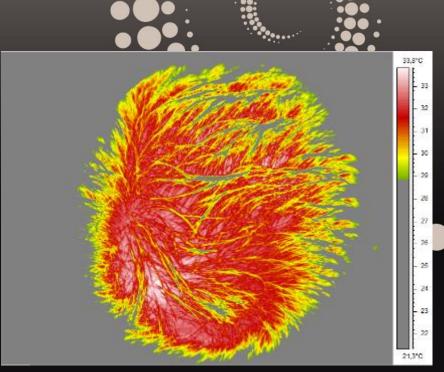
# Refreshing or Soothing effect:





### By thermal camera



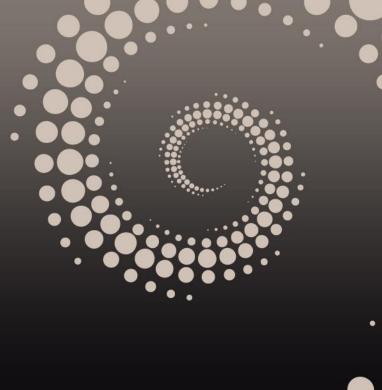


#### AND

- Self Perception questionnaire
- Dermatological evaluation

# Combing effect





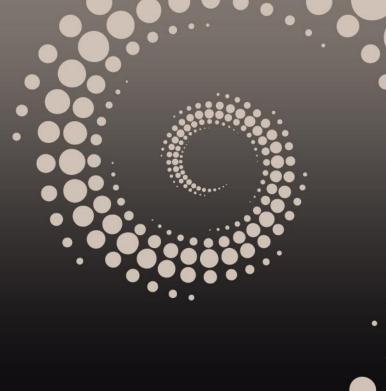
# By Dia-stron MTT175



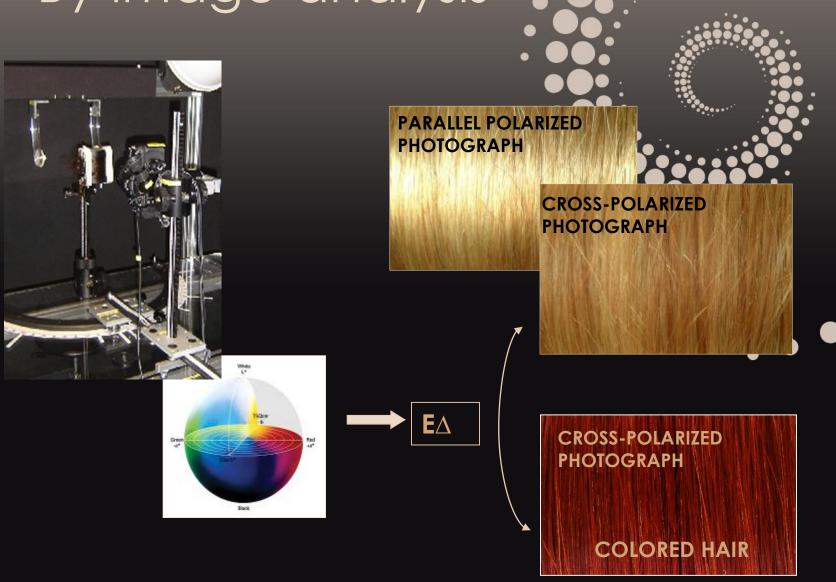


# Color protection



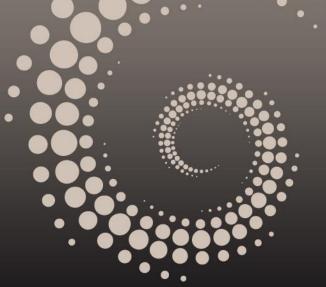


# By image analysis



# Styling / Fixation effect





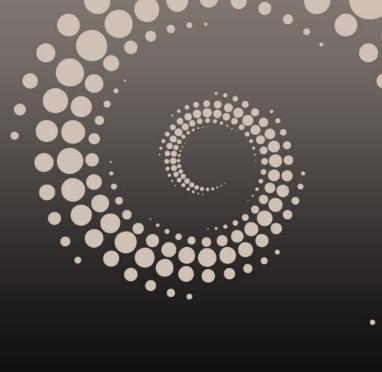
# By image analysis





# Volumizing effect



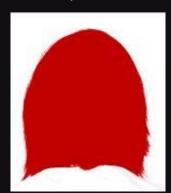


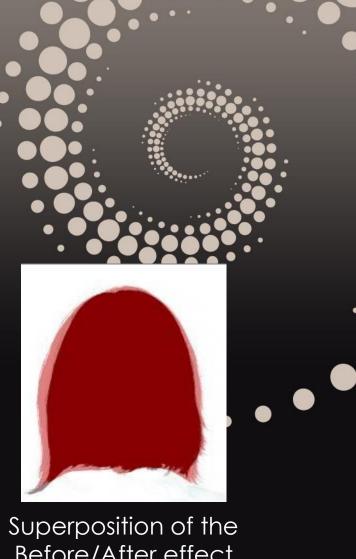
# By image analysis



Tafter application of the product







Before/After effect

## Make-up



#### Mascara

- -Curling
- -Lengthening
- -Separation
- -Volume
- -Waterproof

#### **Foundation**

- -Complexion homogeneity
- -Covering effect
- -Matifying effect

#### Nailpolish

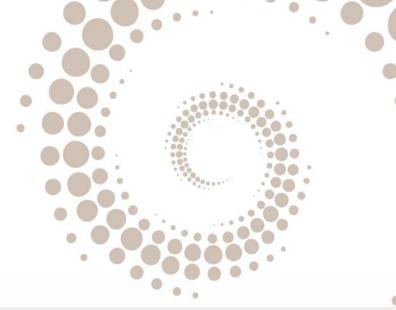
- "streakfree " effect
- -Lasting duration

#### Lipstick

-Sheen

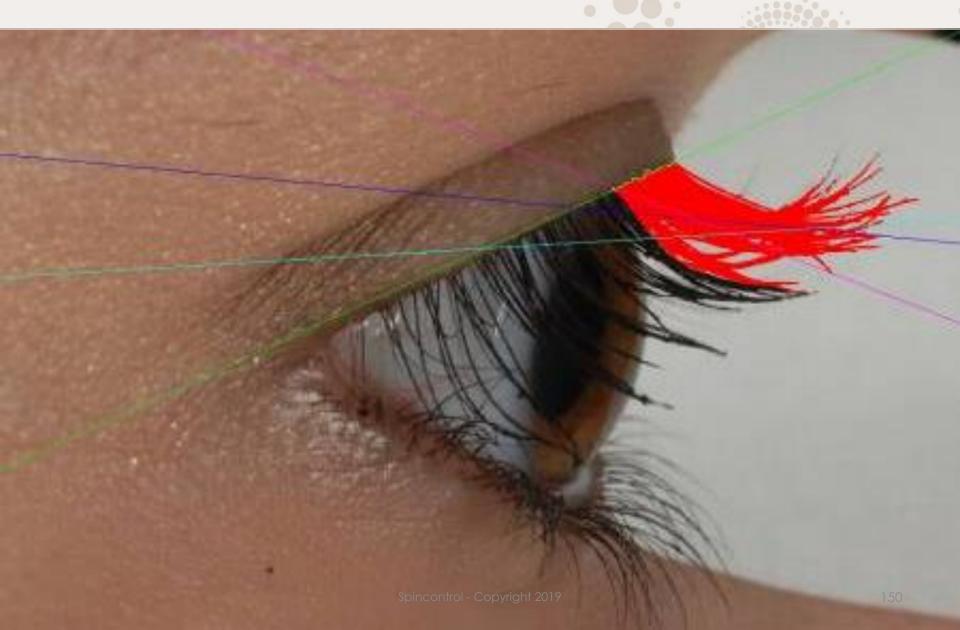
- And make-up removal
- -No transfer
- -Relief
- -Lasting duration

Spincontrol - CopMoisturizing



## Mascara

## Image analysis: curling measurement



# Image analysis: Lengthening, volumizing and separation measurements

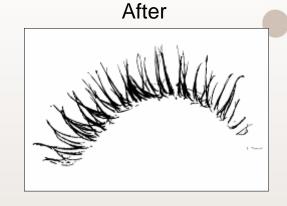




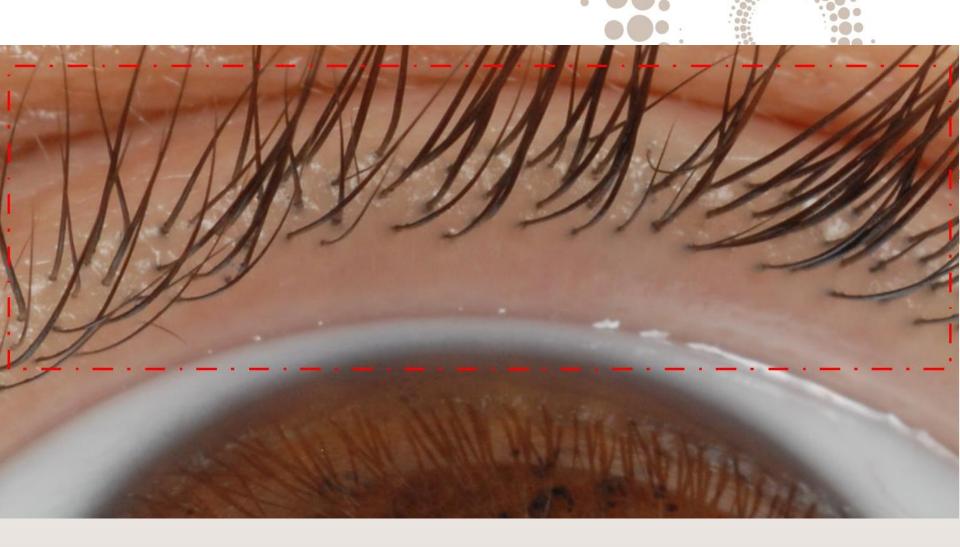








## Image analysis: lash density



## Clinical evaluation on photos Long lasting effect



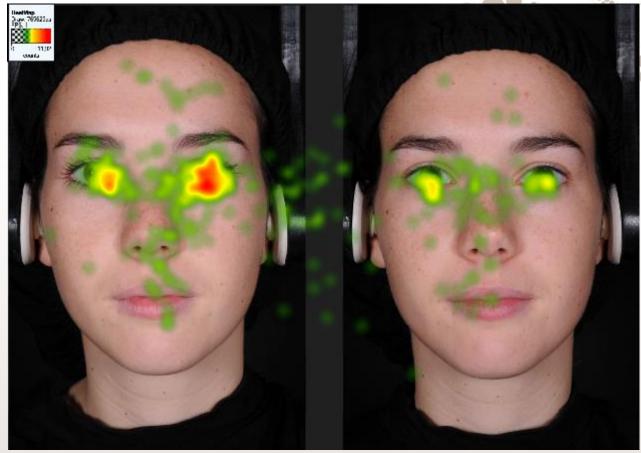




Before After n hours

## Make-up Impact





With make-up

Without make-up

# Clinical evaluation Waterproof/water resistant effect

Position of the subject above the eye washes

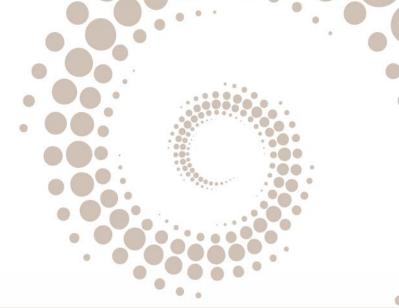




#### **Evaluation of 3 descriptors:**

- -mascara flakes
- -mascara smudges
- -mascara transfer to a cotton and to the eyelid





## Foundation

## Image analysis: complexion homogeneity





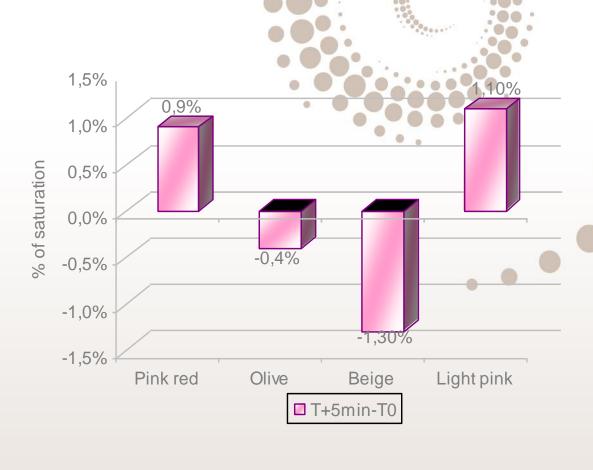


After

Covering effect

## CLBT method: complexion radiance





## Image analysis: matifying effect



Parallel polarized photograph



Cross-polarized photograph



Difference between grey level photographs = only the skin shininess (negative image)

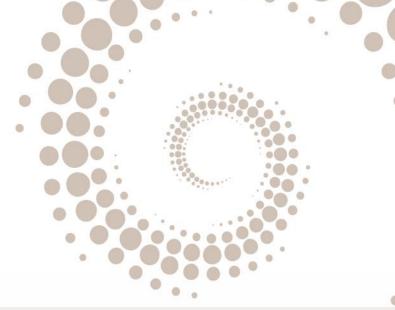
## Clinical evaluation on photos Long lasting effect





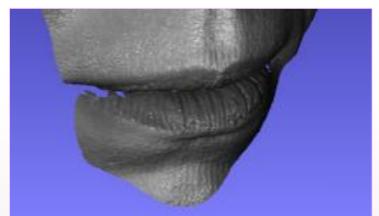


Before After n hours

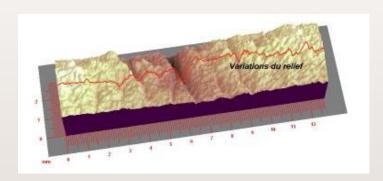


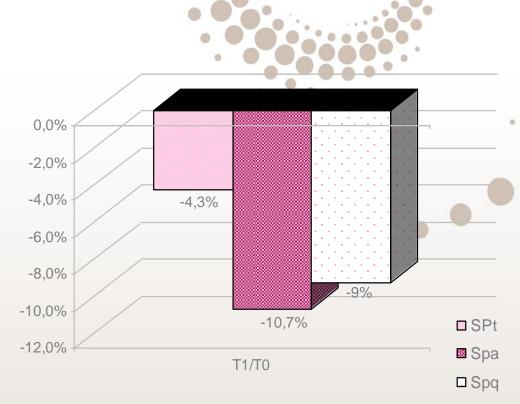
# Lipstick

## Fringe projection: lip relief analysis



In vivo lips acquisition, in 3 dimensions obtained with the Optocat software (Breuckmann, Germany- Eotech, France)





Results example: lip roughness N minutes after lipstick application.

## Moisturizing effect

#### BY CORNEOMETER



Acquisition on lips



#### Clinical evaluation: long lasting effect (shininess)

Notation de l'effet miroir ou effet mouillé d'un rouge à lèvres. Il faut évaluer l'intensité de l'effet et non la quantité.



GRADE 10 Effet miroir/mouillé maximum



GRADE 8 L'effet miroir s'atténue légèrement



GRADE 6 Reste un léger effet mouillé, la brillance se disperse



GRADE 4
Disparition pratiquement totale de l'effet mouillé



GRADE 2
Disparition de l'effet miroir/mouillé, reste une légère brillance diffuse



GRADE 0
Absence totale de brillance



#### Clinical evaluation: long lasting effect (shininess)

#### ECHELLE BRILLANCE : EFFET IRISE

Notation de la brillance d'un rouge à lèvres. Il faut évaluer l'intensité de l'effet et non la quantité.



GRADE 10

L'intensité de la brillance est au maximum



GRADE 8

Diminution de la brillance qui se diffuse



GRADE 6 Reste une légère brillance irisée



GRADE 4

La brillance se matifie



GRADE 2 Absence presque totale de l'effet irisé



GRADE 0 Absence totale de la brillance irisée

## Clinical evaluation: long lasting effect (color homogeneity)

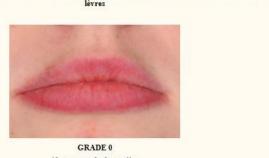
# ECHELLE DE L'HOMOGENEITE DE LA COULEUR Notation de la perte non homogène de la couleur d'un rouge à lèvres. **GRADE 10** Intensité maximum de la couleur GRADE 8 Légère perte non homogène de la couleur GRADE 6

Perte modérée de la couleur avec début d'apparition des lèvres naturelles





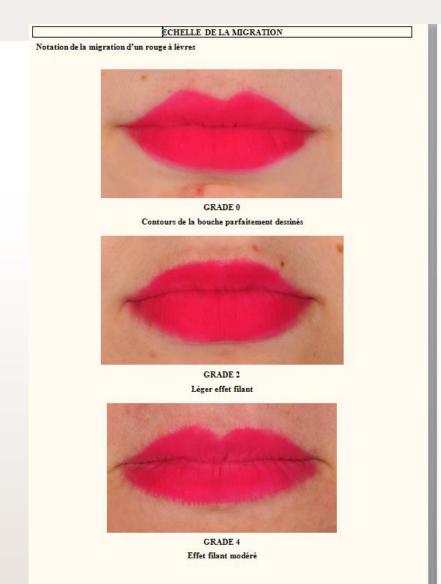
Les zones ou les lèvres naturelles apparaissent sont plus importantes que les zones colorées par le rouge à





Absence totale de matière

#### Clinical evaluation: long lasting effect (migration)





GRADE 6
Effet filant assez important



GRADE 8 Effet filant très important



GRADE 10

Effet filant très important sur l'ensemble des contours ainsi qu'un effet de matière qui se diffuse autour des lèvres



#### Clinical evaluation: long lasting effect (color intensity)

#### ECHELLE DE LA TENUE DE LA COULEUR

Notation de l'intensité de la couleur d'un rouge à lèvres.



GRADE 10 Intensité maximum de la couleur du rouge à lèvres



GRADE 8 Légère diminution de l'intensité de la couleur sur l'ensemble de la bouche



GRADE 6 Perte modérée de l'intensité de la couleur



GRADE 4
Perte importante de la couleur



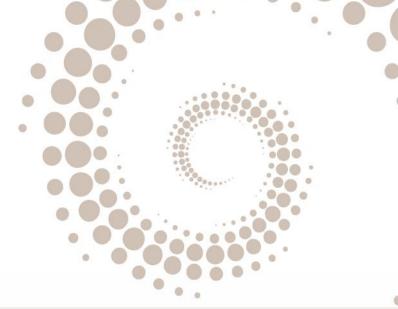
GRADE 2

Matière pratiquement disparue, apparition de la couleur des lèvres



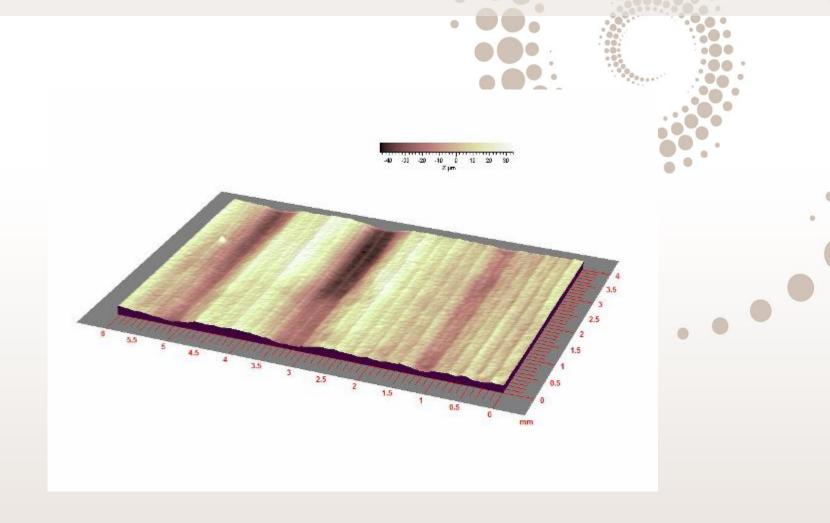
GRADE 0 Absence totale de couleur, lèvres naturelles





# Nailpolish

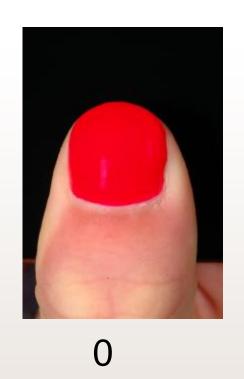
## Fringe projection: roughness evaluation (on replicas)



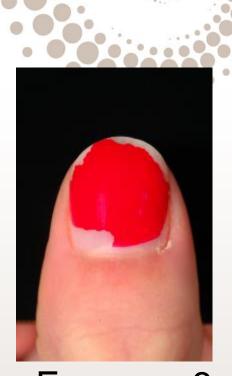
## Image analysis: growth measurements



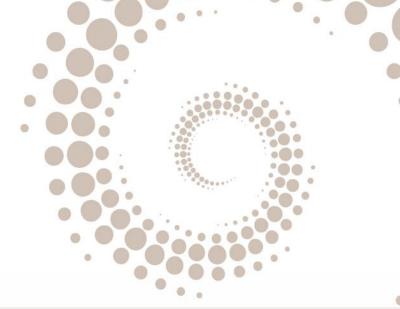
# Clinical evaluation: wear & chipping measurements



Scale 0 to 8



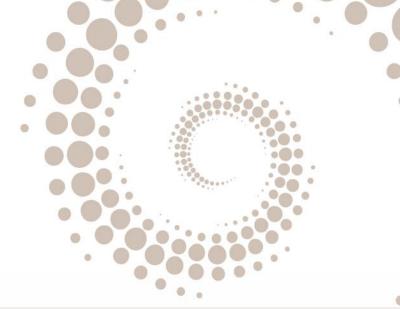
Ex: wear 6 Chipping 7



## Make-up removal

## Image analysis





## Biomedical studies

#### Biomedical studies

- ANSM (the French Health Products Safety Agency) authorized Spincontrol to carry out clinical and biomedical studies for:
  - Cosmetic products
  - Nutritional supplements
  - Medical devices (Class 1 and 2A)

- Support in the writing of the « investigator's brochure »
- Assistance in submitting to the Independent Ethic Committee (CEI) and the ANSM.

## Food supplements allegations



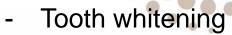
- Slimness
- Beauty of the skin (anti-ageing, anti dark-circles, moisturizing, firming...)
- Against tired legs
- Study of the hair & nails
- Satiety
- Anti-sleeping troubles
- Anti-stress & dynamising
- Painkiller

## Dermocosmetics allegations



## Dental allegations





- Gingival status
- Dental plaque amount

"Our emotions often dictate our decisions"

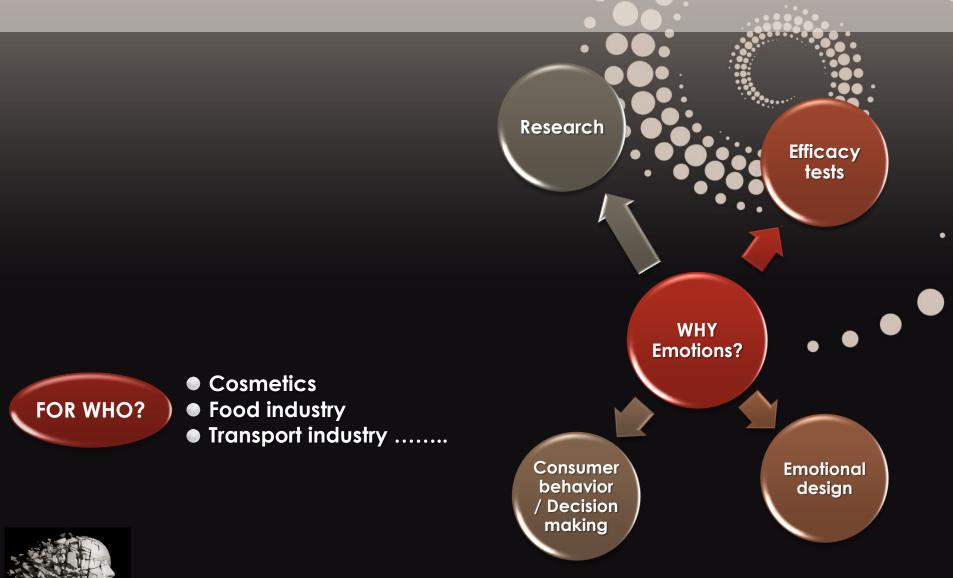
"we make emotional decisions and justify them rationally"

### **Emotion claims**

In partnership with
Emospin



## Expertise and services



## Expertise and services

- Product efficiency Claim validity
  - E.g. Objectivation of emotional responses
- Product design and development
  - E.g. Characterization of emotional signature of a specific product and/or its interaction with specific consumers
- Consumer insight
  - E.g. Objectivation of non-conscious behavioral and emotional processes
  - E.g. Typologies of consumers (interindividual differences)
  - E.g. Transcultural comparisons (intercultural variations)



# Studying emotions: what for?

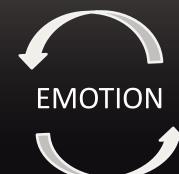


## How to access emotions?





Psychometric measures



Behaviour



Behavioral / ethological analyses





Visceral component



### Verbal methods

#### Subjective component:

- Validated questionnaires
- Lickert-type scales
- Neurocognitive tests
- Implicit associations
- Structuration of free speech (text mining)





Dimension 1 (22.5 %)





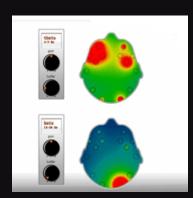


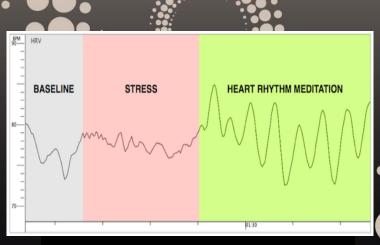
1.0

## Psychophysiological methods

#### Visceral component:

- •Electrodermal response (i.e. skin conductance)
- Skin temperature
- Cardiac activity (e.g. HR, HRV, BP,...)
- Respiratory rate
- Mydriasis
- Hormonal levels
- Electromyography
- Electroencephalography
- Brain imaging

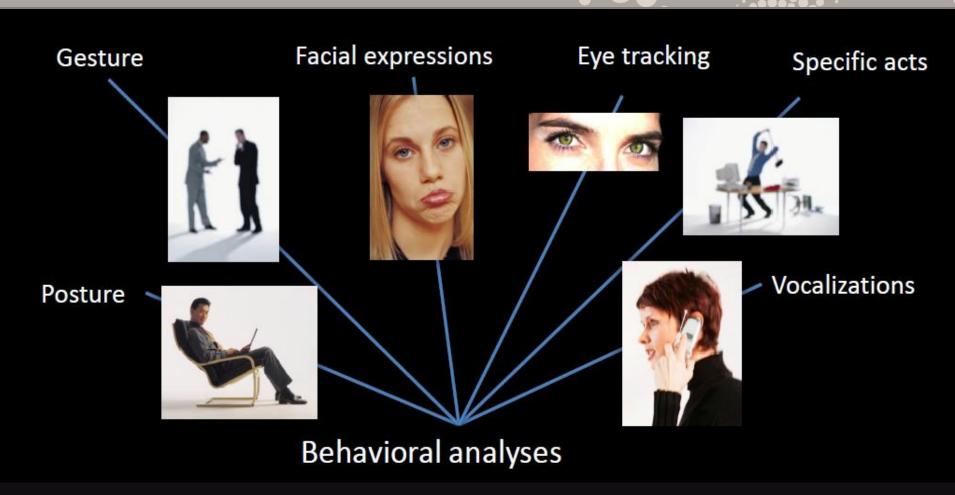








## Behavioral methods





## Specific methods



## Specific methods

### **EMOSIGN®**

Provide emotional signature of your product...

In addition to sensorial mapping
To understand affordance processes





## Specific methods





